

Historic, Archive Document

Do not assume content reflects current scientific knowledge, policies, or practices.

BETTER FRUIT

VOLUME XV

AUGUST, 1920

NUMBER 2



TYPICAL SCENE IN AN OREGON FRUIT GROWING DISTRICT

This view which shows Mt. McLoughlin from a point near Medford combines the beautiful and the utilitarian, for it is from these snow capped mountains that many of the fruit growing sections of Oregon secure irrigation.

20 Cents
The Single Copy

BETTER FRUIT PUBLISHING COMPANY, PUBLISHERS, PORTLAND, OREGON

Subscription \$2.00 per Year in the United States; Canada and Foreign, Including Postage, \$3.00, Payable in American Exchange



Guard Your Home,
Buildings, and Machinery with-

FULLER 1849 PAINT

Some of the
FULLER
Products

HOUSE PAINT
FLOOR PAINT
PORCH AND STEP
PAINT
SHINGLE STAINS
SILKENWHITE ENAM-
EL for interior wood-
work
DECORET — combined
stain and varnish in
all shades for refin-
ishing furniture, etc.
VARNISHES
DEKORATO—the Sani-
tary Kalsomine
BARN, SILO and ROOF
PAINT
IMPLEMENT PAINT
WAGON and CAR-
RIAGE PAINTS
AUTO ENAMEL

NEVER has there been a better reason for preserving your farm home, buildings, machinery and vehicles than at the present time.

High costs of everything necessary to the successful operation of a farm and the comfort of the family, have increased the value of the farm investment, no matter how old your buildings and equipment are.

Paint—GOOD Paint, will do more to preserve and increase the value of your property than anything else you can possibly invest in. It is the greatest safeguard against the ravages of time and weather. It is the best kind of insurance.

Guard your Farm Home, Buildings and Machinery with

FULLER Paint

and other products. Back of them stand 71 years of paint manufacturing experience. FULLER products give the maximum in preservation. Thousands of prosperous farmers have used them for years.

Look up a
FULLER DEALER
in Your Near-
est Town.

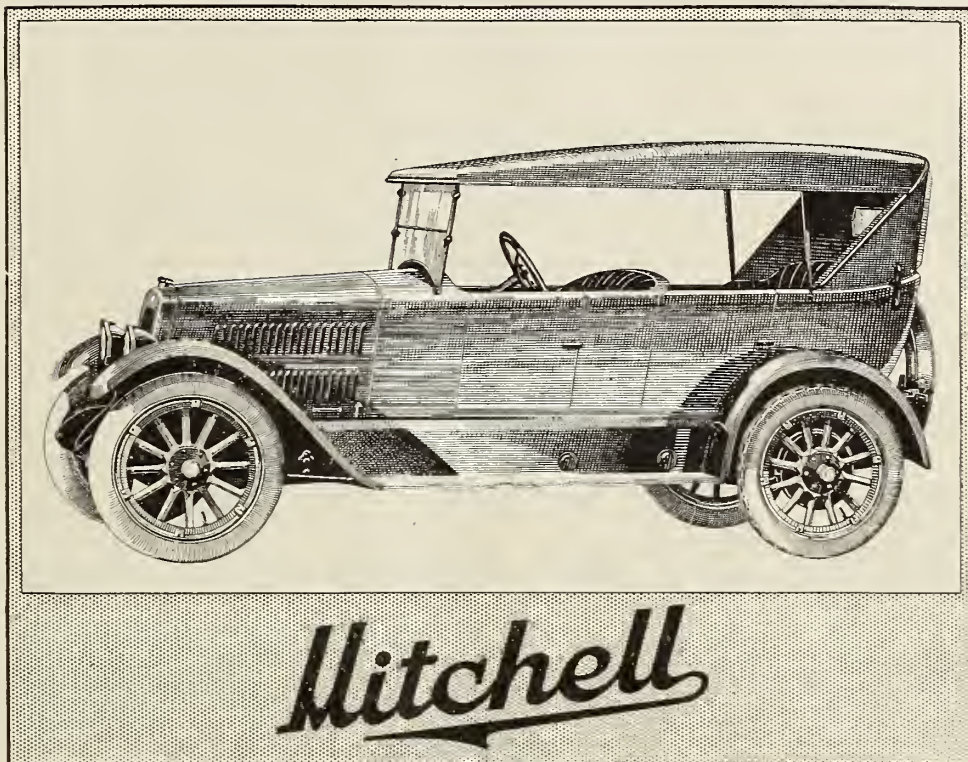
W. P. Fuller & Co.

1849-1920

Northwest Branches at
Portland, Seattle, Tacoma,
Spokane, Boise.

A Better Car at a Saving

Compare the New Mitchell with cars
costing \$500 to \$1,000 more



Just compare price before you buy. Get the latest quotations. See if you can find a car to equal the New Mitchell at its price.

We believe it impossible. We know every car. And our policy has been to offer more than usual. We want to uphold the Mitchell reputation of giving the utmost for the money.

While the New Mitchell is being bought largely because of its style and performance, its comfort and lasting newness, there are thousands who buy it to make

the saving. It is noted the country over as under-priced.

The New Mitchell is the finest car we ever built. It brings mechanical perfections hitherto unknown in a like-price car.

It brings improvements and refinements found only on higher priced cars.

Prove all this yourself. Make comparisons.

Examine this new car carefully, then see if you agree that it is the best car for you.

Four Models

5-Passenger Touring Car
3-Passenger Roadster
5-Passenger Sedan
4-Passenger Coupe

MITCHELL MOTORS COMPANY, INC., RACINE, WISCONSIN

Mitchell Motor Cars distributed in
The Pacific Northwest by

Also sold by the leading dealers in nearly
every town in the Pacific Northwest



Portland and Spokane

Seattle Dealers, Mitchell Motors & Service Co.
Tacoma Dealers, Puget Sound Motors Co.

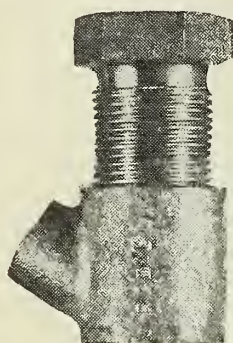
WHEN WRITING ADVERTISERS MENTION BETTER FRUIT

Our Service
Means Complete
Satisfaction

"FREE FLO"

It Pays to
Trade with
Wells & Wade

IRRIGATION VALVES

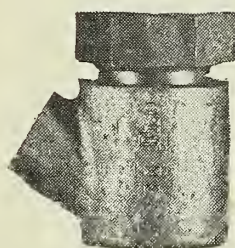
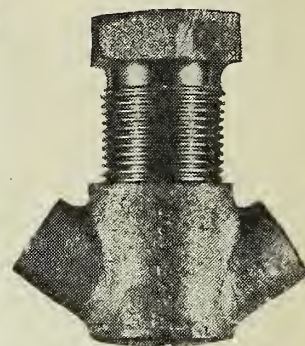


These valves were designed to meet the requirements in irrigated sections where an even distribution of water is to be maintained and are so constructed that the water has an unobstructed flow through the pipe to the discharge opening.

In opening these valves to the full capacity, there is absolutely no obstruction to interfere with the free flow of the water, and if the pipe should become filled with trash, the cap can be screwed off the valve and the obstruction removed without any difficulty. With the opening in the cap of the valve, the discharge can be thrown in any direction, or, in other words, at any degree of the circle surrounding the pipe. This enables the operator to run one or two streams, as desired, continuously day or night.

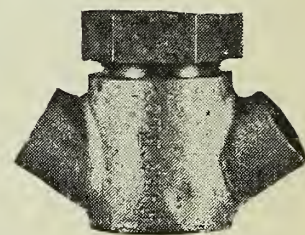
The valve comes in two separate parts. The male part of the valve, or adapter, can be dispensed with entirely by cutting longer thread on the standpipes. In other words, the cap will make a complete valve and is one-piece only. Valves are made in two patterns, "Single Stream" and "Bi-Stream," in both ¾-inch and 1-inch sizes.

This valve is so clearly designed for efficiency and its price being less than more widely advertised valves of less capacity, we believe that in presenting this to the fruit growers in the Northwest that it is bound to meet with success in every locality, as has been accorded it in the Wenatchee Valley.



PRICES F.O.B. WENATCHEE, WASHINGTON:

Bi-Stream "Free-Flo" Irrigating Valves, size ¾ inch, each.....	75c	Bi-Stream Valve Caps only, size 1 inch, each.....	60c
Bi-Stream "Free-Flo" Irrigating Valves, size 1 inch, each.....	90c	Single Stream Valve Caps only, size ¾ inch, each.....	40c
Single Stream "Free-Flo" Irrigating Valves, size ¾ inch, each.....	65c	Single Stream Valve Caps only, size 1 inch, each.....	50c
Single Stream "Free-Flo" Irrigating Valves, size 1 inch, each.....	80c	Male Adapters, ¾ inch, each.....	25c
Bi-Stream Valve Caps only, size ¾ inch, each.....	50c	Male Adapters, 1 inch, each.....	30c



The "4 W" Canvas Picking Bag

Most Durable Bag on the Market

Here is a picking bag that will stand up season after season without repair. The canvas used is extra heavy, 12-ounce duck. Steel frame at top of bag is "form-fitting"—makes the bag fit snugly to the person at the proper angle. Frame is leather covered. The web straps are extra heavy and the hooks and buckles are the very best obtainable.



Allows Fruit Picker Absolute Freedom

The web straps are fastened to the frame at points where absolute freedom in fruit-picking is assured. Fruit men will speed up the efficiency of their "picking crew" with these bags. Capacity is one full box. There is not a weak point in the manufacture or pattern of this "4W" picking bag. Have one sent to you for a sample before placing a larger order.

Price \$3.50

(5% discount for cash with order.)

Complete Line of General Orchard Supplies

We have made a specialty of Orchard Supplies and Packing House Equipment. Our lines represent the most complete and essential appliances in the Northwest. Our consulting engineers will be glad to be of "service" in helping you with installations or plans. For complete information of supplies listed below write to Dept. G, Wells & Wade, Wenatchee, Washington.

"EWING" ORCHARD LADDER.....	Per foot \$.75
"SUCCESS" BOX LID PRESS.....	75.00
PARKER NAIL STRIPPER.....	6.50
PARKER FIVE-RUN NAIL STRIPPER.....	12.50
"CLARKS" BOX HATCHETS.....	3.00

APPLE BOX ELEVATORS—CONVEYORS—TRANSVEYORS—BOX MAKING BENCHES—"TOSCH" BOX PRESS—"TOSCH" STAMPING MACHINE—¾ BOX TRUCKS—FRUIT WRAPS—BOX NAILS—SPECIAL CRATE OPENERS—BOX FASTENERS LABEL PASTE—In fact, EVERYTHING in the Orchard Supply Line.

Sudden Service given on Special Shipments. Try us.

WELLS & WADE WENATCHEE WASHINGTON

BETTER FRUIT

EDITOR: W. H. WALTON

STATE ASSOCIATE EDITORS

OREGON—C. I. Lewis, Horticulturist.
WASHINGTON—Dr. A. L. Melander, Entomologist;
O. M. Morris, Horticulturist, Pullman.
COLORADO—C. P. Gillette, Director and Entomologist;
E. B. House, Irrigation Expert, State Agricultural College,
Fort Collins.
ARIZONA—E. P. Taylor, Horticulturist, Tucson.
WISCONSIN—Dr. E. D. Ball, Madison.
MONTANA—H. Thornber, Victor.
CALIFORNIA—C. W. Woodworth, Entomologist, Berkeley;
W. H. Volck, Entomologist, Watsonville; Leon D.
Batchelor, Horticulturist, Riverside.
INDIANA—H. S. Jackson, Pathologist, Lafayette.

An Illustrated Magazine Devoted to the Interests
of Modern, Progressive Fruit Growing
and Marketing.

PUBLISHED MONTHLY BY

Better Fruit Publishing Company

703 Oregonian Building

PORTLAND, OREGON

All Communications should be addressed and
Remittances made payable to

BETTER FRUIT PUBLISHING COMPANY

SUBSCRIPTION PRICE:

In the United States, \$2.00 per year in advance.
Canada and Foreign, including postage, \$3.00,
payable in American exchange.

ADVERTISING RATES ON APPLICATION

Entered as second-class matter April 22, 1918,
at the Postoffice at Portland, Oregon, under
the Act of Congress of March 3, 1879.

VOLUME XV

PORTLAND, OREGON, AUGUST, 1920

NUMBER 2

A New and Successful Type of Fruit Evaporator

By W. V. Cruess

IN a recent article, A. W. Christie has given a resumé of the fruit drying situation as it exists in California and has referred to the great interest of fruit growers in this state in evaporations of fruits, in spite of the fact that the reputation of California's dried fruits is based upon the sun dried article. Loss of fruit on sun drying trays from early rains has been the most important factor in causing California fruit growers to doubt the good old sun drying methods; accessory considerations have been the superior quality of the artificially dried product, economy of land for the evaporator as compared to the space required for sun trays and the fact that evaporated fruit is less exposed to contamination by dust, etc., during drying.

Types of Evaporators:..There are numerous styles of evaporators before the would-be-purchaser. He is apt to become bewildered when he meets the enthusiastic salesmen of the various forms of driers and may often succumb to the persuasive arguments of the most fluent agent, who unfortunately usually represents the least satisfactory machine. Thus disappointment often results, and worse than disappointment comes financial loss and waste of at least a season's time. The manufacture of commercially built driers is in a decidedly experimental state—practically none are perfected. This statement is made after a thorough investigation of the many types on the market.

Of the existing commercial machines those designed to dry the fruit upon trays by a horizontal air blast are most successful. However, many of these are far from satisfactory.

The kiln, stack, and Oregon tunnel forms of patented commercial driers are in most cases no better than the tried and true home-made driers of the same types. The Oregon Tunnel as used in Oregon and Washington, is a machine perfected by long use by practical men and is an evaporator of much merit.

How to Select an Evaporator: There are only two ways to select a drier, one, to build a drier fully tested, recommended and described in Government or state publications; the second, to see in operation over a period of at

least forty-eight hours the drier that is under consideration for purchase or erection. During this test be certain that the drier is loaded to capacity. Accept no excuses for poor performance. The machine should be operated economically in regard to fuel and labor; should dry the fruit evenly; should not scorch the fruit; and should dry the product in a reasonable time under a full load. Never has the adage "buy in haste and repent in sorrow" been more aptly illustrated than in the purchase of evaporators.

The writer desires to present in the remainder of this article plans and specifications for a successful evaporator built and operated for experimental purposes by the University of California. The plant holds six tons of grapes or prunes per charge—a convenient size for the average grower, and will dry six to ten green tons of fruit per 24 hours. The complete plant cost in 1919 about \$3,500.

The specifications follow. The general appearance of the plant is shown in the sketches and accompanying photographs.

Furnace Room.—1. Of reinforced concrete 6-inch walls. Floor of gravel.

2. Length 14 feet, width 8 feet, height 11 feet, inside dimensions.

3. One end with opening 8 feet 2 inches high and 6 feet 6 inches wide to connect to drying tunnel and to provide entrance to furnace room.

4. Opposite end fitted with two openings 20x15 inches wide, 15 inches from the ground level and 3 inches from side walls. One door 20 inches high and 15 inches wide in center

wall at 5 feet from ground level. All openings fitted with vertically sliding and adjustable doors. One plain opening midway between side walls 12x12 inches and with center of opening 18 inches from ground level, for insertion of burner.

5. Side walls solid. Roof solid, except for circular smokestack opening 13 inches in diameter in roof 1 foot from end of furnace room opposite tunnel.

6. Furnace to consist of an old boiler shell, approximately 10 feet long and 3 feet in diameter, with tubes removed; with one head removed and opposite head fitted to receive 12-inch pipe. Where wood or coal is used as fuel a somewhat larger furnace and grate should be installed.

7. Air heating pipes to consist of three tiers of 12-inch heavy sheet metal black iron pipe above furnace. Nine pieces 10 feet long, one piece 12 inches long to connect to furnace; one three-way connection to connect to furnace outlet pipe; one three-way connection at stack; four elbows, six return bends; one T in stack with one opening into furnace room with damper, and stacks 20 feet long and fitted with adjustable damper in furnace room. By means of these two dampers gases of combustion may be allowed to flow into furnace room for direct use in drying, thus doubling efficiency of fuel, or the furnace gases may be allowed to escape through the stack.

8. Furnace to be fitted with a medium size air blast stove distillate burner or crude oil burner, air blast type. Latter system would require separate air compressor and motor.

9. Fuel tank. Covered circular sheet metal tank, about 4 feet in diameter and 5 feet high. Connected by 1/4-inch pipes to burners at furnace room and dipping vat.

Drying Tunnel.—1. Length inside 33 feet; height from tunnel tracks to ceiling, 7 feet; width 6 1/2 feet inside.

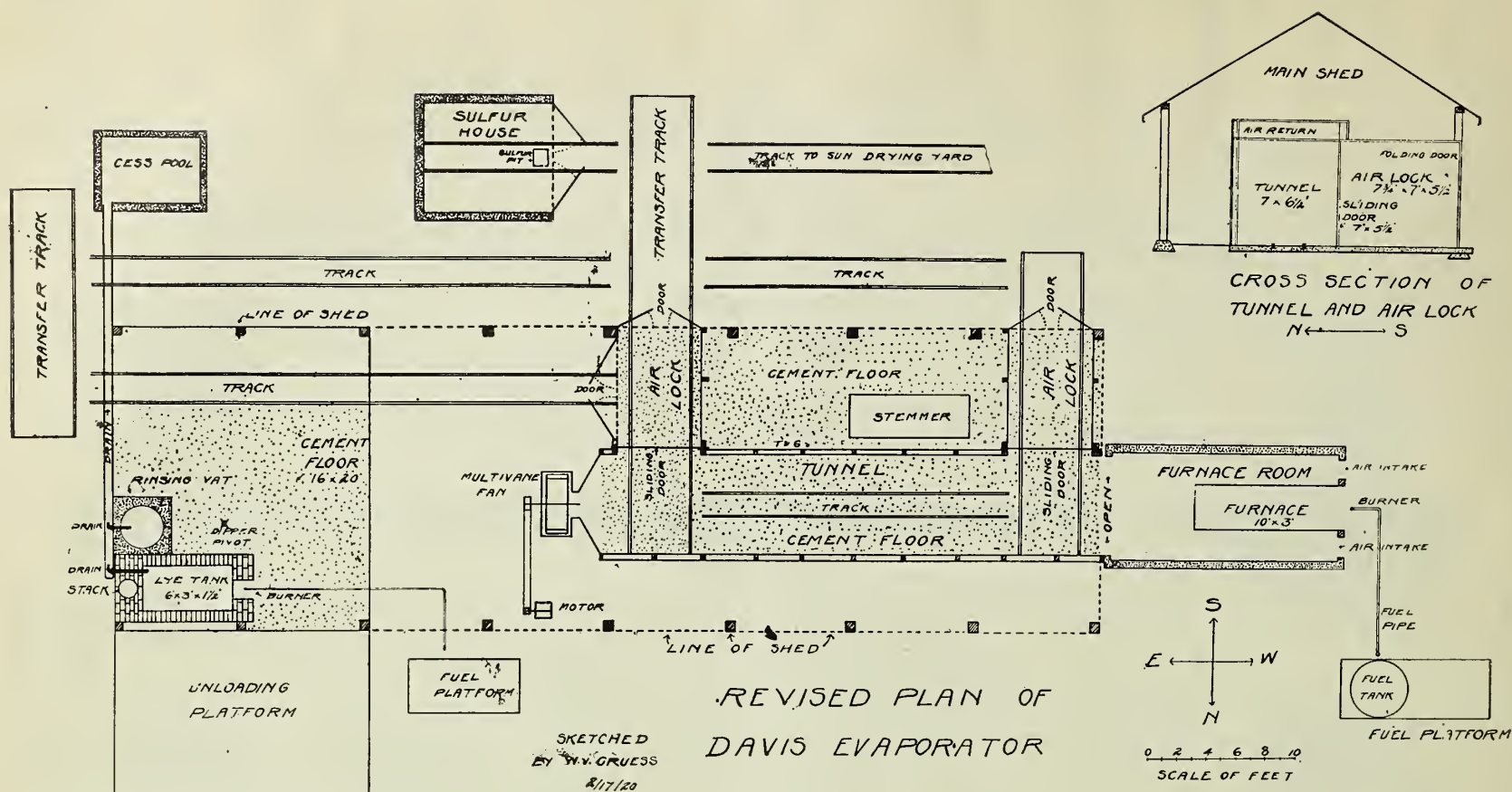
2. Frame of 2x4-inch S-2-E placed 2 feet on centers.

3. Walls, 1x4-inch T. & G. pine flooring on both sides of the 2x4-inch frame. Ceiling, one thickness T. & G. flooring.

4. Floor of tunnel of surfaced concrete. Areas 64 inches wide at each end of tunnel opposite doors are made sufficiently lower than general tunnel floor level to permit transfer of



General appearance of evaporator.



University evaporator, revised ground plan.

tunnel cars to transfer car, and vice versa. Depth about 2 inches.

5. Tunnel floor and ceiling slope $\frac{1}{4}$ inch per foot from fan toward furnace end of tunnel to facilitate moving loaded cars forward.

6. One side sliding door at side of tunnel 10 inches from fan end and a similar door at side of tunnel 6 inches from end of tunnel. Doors to be 7 feet 1 inch high and $6\frac{1}{2}$ feet wide and of double thickness T. & G. flooring.

7. Air return flue $6\frac{1}{2}$ feet wide by 1 foot high and 33 feet long above tunnel. Ceiling of tunnel forms floor of this flue. Walls and ceiling of flue of T. & G. flooring over 2x4 S-2-S Oregon pine. Fan end of flue connected to air outlet of top vertical discharge fan by sheet metal housing fitted with adjustable sliding door. Opposite or furnace end fitted with adjustable folding door.

8. Fan. Outlet end of tunnel connected to a stop vertical discharge multivane exhaust fan of such size that its catalog rating is about 18,000 cubic feet of air at 300 r.p.m. and $\frac{1}{2}$ -inch static pressure, corresponds to a No. 6 Sirocco fan or No. 9 Sturtevant multivane exhaust fan.

9. Motor. A $7\frac{1}{2}$ -h.p. motor or engine is needed to operate the fan, which should be fitted with such size pulley as to give about 300 r.p.m. to fan. A 23-inch pulley on fan and 6-inch pulley on a motor operating at 1180 r.p.m. will give about the desired speed.

10. Tracks. Transfer tracks through each tunnel door of 8 pounds per yard dry yard rails set in concrete on 4x4-inch ties. Rails 42 inches apart. One set 20 feet long and other set 31 feet long, latter connecting with sulphur house. Tracks in tunnel extending between the two sets of transfer tracks of 8 pounds per yard rails set 24 inches apart inside in concrete on 4x4-inch ties and are 27 inches from walls inside of rails. Rails extend to edge of transfer car pits at each end of tunnel and are 20 feet 10 inches long. One set of tracks 24 inches apart and 20 feet 10 inches long, 3 feet 6 inches (on center) from outer line of shed, placed parallel to tunnel and connecting with the two transfer tracks which connect through tunnel doors. This track to be continued beyond the sulphur house transfer track 2 feet beyond end of shed housing the dipping outfit, and connecting with a transfer track 17 feet long by which cars may be transferred from track outside shed to track beside dipper under shed. Connecting dipping outfit and air lock at fan end of tunnel is a 24-inch track 35 feet 6 inches long. This track permits loaded cars to be taken to tunnel or sulphur house via air lock and sulphur house transfer track.

11. Air Locks. A compartment $5\frac{1}{2}$ feet wide, $7\frac{3}{4}$ feet long and 7 feet high, connecting to door at fan end of tunnel. Side toward dipper to consist of two folding doors, each $3\frac{1}{4}$ feet wide by 7 feet high, inside measurements. The side toward sulphur house to be formed by two folding doors each 2 feet 10 inches wide.

Walls and ceiling of T. & G. flooring over 2x4-inch pine. A similar compartment at door at furnace end of tunnel, but this to be fitted with two folding doors 2 feet 10 inches by 7 feet at end and no doors at side. Compartments are used to permit entrance and removal of cars without admission of cold air to tunnel.

12. Trucks. Twelve ordinary dry yard trucks as used in Fresno County of wooden frame and built to run on 24-inch tracks. Frames 6 feet long to be removed and placed at right angles to usual position so that in the tunnel the frame will extend across the tunnel. Frame to be extended two inches on either side, making total width of frame 6 feet 4 inches. This permits 1 inch clearance on either side in tunnel. A frame of 2x4-inch material $6\frac{1}{2}$ inches high to be built up in center of car to act as guide for stacking trays. Four level steel transfer cars, Fresno County pattern, for 42-inch tracks.

13. Observation Windows. Five 12x12-inch portholes in wall of tunnel, 3 feet from floor and closed with air-tight doors. Portholes to

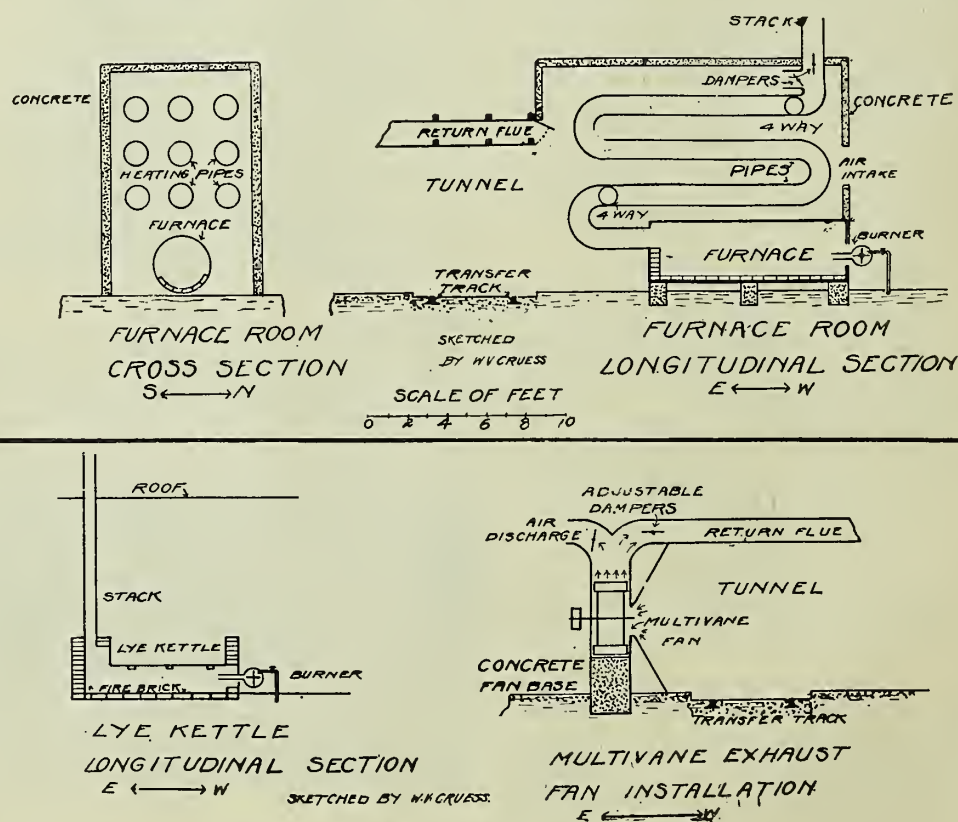
be so placed that cars of fruit in tunnel may be easily observed during drying.

Shed.—1. Shed 64 feet long by 20 feet wide, 8 feet high at eaves. Shingled roof, quarter slope. Roof resting on 6x6-inch stringers on 8x8-inch redwood supports, 8 feet 6 inches long, on concrete piers 8 feet on centers. Sides and ends of shed open. Shed so placed that tunnel wall containing air locks is 8 feet from outside line of shed and other wall 5 feet from line of shed. Shed to house tunnel and dipping outfit, but not furnace room or sulphur house. Ventilator over dipping outfit 10 feet long and 3 feet high, with roof of same slope as shed roof.

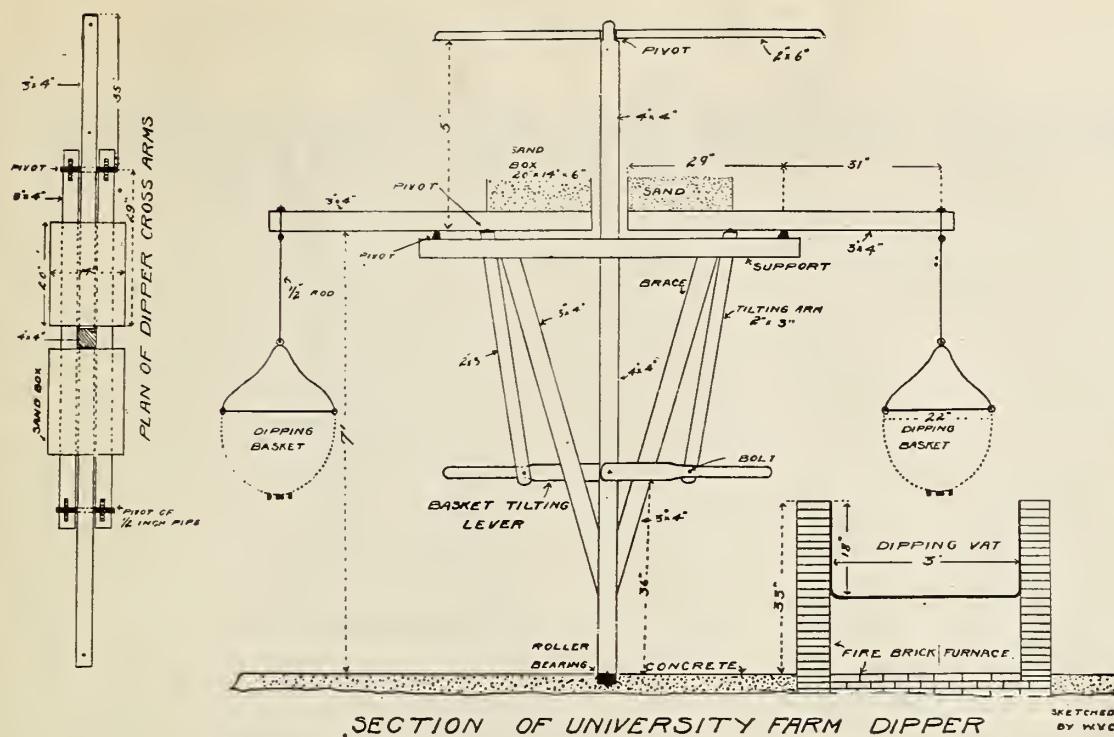
2. Shed floor 4-inch concrete, surfaced.

Dipping Outfit (for Prunes or Grapes).

1. Dipping Tank. Heavy black sheet iron tank 6 feet long by 3 feet wide and $1\frac{1}{2}$ feet deep, set in firebrick furnace fitted with medium size forced blast oil or distillate burner or larger gravity distillate burner. Top of tank 33 inches from floor. Outer wall



Section of more important parts of evaporator.



Dipping machine.

of furnace on line of outer shed and one on end line of shed. Fans to be fitted with 1½-inch drain.

2. Rinsing Vat. Same size and construction as dipping vat, but placed on cement piers. Fitted with 1½-inch drain. Vat placed on path of dipping basket and adjacent to dipping vat.

3. Water supply to fill vats and wash floors.

4. Dipping machine of merry-go-round type. Appearance of this machine best seen from sketch.

Alternative Dipping Arrangement.—One commercially built hand-power prune dipper equipped with rinsing vat and oil or distillate burner in addition to dipping tank. This equipment has proved thoroughly satisfactory, but the distillate burner is essential.

Sulphur House.—Of concrete, brick or wood, and placed beside transfer track connecting to air lock and tunnel at fan end of tunnel. Placed 8 feet from outer line of shed. Size, 8½ feet long by 7½ feet high by 7 feet wide inside. End towards transfer track formed by two folding doors, each 3½ feet wide by 7½ feet high. Small sulphur pit 8 inches square by 6 inches deep in floor between tracks near door. Tracks 24 inches apart, extending to

rear end of sulphur house and transfer track. Adjustable vent 6 inches square in roof. Sulphur house may be omitted; not absolutely essential.

Cesspools and Drains.—If evaporator is not connected to sewer system a cesspool at least 8 feet by 6 feet by 8 feet deep will be needed to care for waste water, or waste waters may be run on land, but may in time impregnate the soil with injurious amounts of alkali.

Stemmer.—One ordinary raisin stemmer and 3-h.p. motor. Not absolutely essential, but desirable for dried wine grapes.

Receiving Platform.—At side of shed holding dipping outfit. Length 16 feet, width 12 feet, height 2 feet. Made of 2x12 rough pine and —x— frame on concrete piers.

Trays.—Five hundred trays, slat-bottom type, 3x3 feet in size. Sides—Each side made up of one piece 36x2x1½-inch and one piece 33x1x1½-inch. Ends—Each end made up of one piece 36x1x1½-inch. Bottoms—Made up of ¼x½-inch strips 36 inches long, placed ⅜ inch apart, 40 strips to each tray. One brace ½x1x33 inches extending under middle of tray.

Approximate List of Materials.—1. Lumber

for construction of shed and tunnel: 6x6-inch rough redwood, 18-foot lengths, 162 linear feet; 2x6-inch S-2-E Oregon pine, 950 linear feet; 1x6-inch pine sheathing, 3500 linear feet; 2x4-inch S-2-E Oregon pine, 400 linear feet; 1x4-inch T. & G. flooring, 8000 linear feet; 2x8-inch rough pine, 82 linear feet; 4x6-inch rough pine, 88 linear feet; 4x4-inch rough pine, 64 linear feet; 4x4-inch S-4-S Oregon pine for dipper, 10 linear feet; 3x4-inch S-4-S Oregon pine for dipper, 20 linear feet; 2x12-inch rough pine, 300 linear feet; 19,000 redwood shingles. Total cost in 1919, \$679.99.

2. Shook for trays: 1000 pieces 36x2x1½-inch sugar pine S-2-E; 1000 pieces 33x1x1½-inch sugar pine S-2-S; 1000 pieces 36x1x1½-inch sugar pine S-2-S; 20,000 pieces ½x½-inch sugar pine S-1-S; 500 pieces 33x½x1 inch. Cost in 1919, \$90.

3. Motor or engine, 7½ h.p.

4. Boiler shell with tubes removed, one head removed, and one end fitted to receive 12-inch stack. Size 10 or 12 feet by 36 or 40 inches.

5. Burners. Two medium size air blast oil or distillate burners, or three large ditto, gravity type.

6. Fan. One multivane top vertical discharge exhaust fan with blade wheel 36 inches in diameter through axle (e.g., No. 6 Sirocco or No. 9 Sturtevant).

7. Two tanks for dipper, each 6x3 feet by 1½ inches, heavy gauge black sheet metal.

8. Two 22-inch prune dipping baskets.

9. One set roller bearings for dipper (or items 7, 8 and 9 to be replaced by one hand-power prune dipper and rinser).

10. Dry yard rails, 8 lbs. per yard, 400 feet.

11. Black sheet iron heavy gauge 12-inch pipe: Nine lengths 10 feet long; one length 1 foot long; two 3-way connections; four elbows; six return bends; one T fitted with damper; one 20-foot length for stack.

12. About 500 plain bricks and about 500 firebricks for dipping outfit and furnace.

13. About 130 sacks cement for furnace room, floors and sulphur house.

14. About 150 lbs fireclay for furnaces.

15. Three loads crushed rock, four loads sand, 17 loads creek gravel, 1½ barrels lime (used at University Farm 1919).

16. One recording thermometer, range about 50 degrees F. to 220 degrees F.

17. Leather belt 20 feet long, 4 inches wide, 2-ply.

18. Miscellaneous: Nails, water pipe, hose, hinges, roller and trucks for sliding doors, wiring, etc.

A number of these evaporators are being built in California by growers who have been impressed with its performance during the past year. It is suitable for all varieties of fruit.

Cover Crops, Tillage and Commercial Fertilizers

By H. Thornber, Superintendent Horticultural Substation, Corvallis, Oregon

YEARS ago it was discovered that the moisture in the soil could be conserved by keeping the surface tilled and preventing the growth of weeds. Later when orchards were planted in regions where the rainfall was not always sufficient to mature the crop the practice of cultivating the soil to conserve the moisture was commenced. The results were satisfactory for a few years, but various difficulties were encountered later which threatened to destroy many profitable orchards unless the conditions were remedied. The soil commenced to bake, the surface to wash, and finally the trees began to fail. The soil specialists were consulted and they explained that the fault was in the system which was removing the supply of plant food and humus without allowing anything to be returned. To remedy this condition crops of various kinds were sown and plowed under. Soon the conditions of the soil improved and the trees resumed their normal growth and production. Later this system of orchard tillage became

known as the cover-crop method of orchard cultivation, and is today recognized as an ideal if not the ideal method of orchard cultivation.

Correctly speaking, a cover-crop is some farm crop sown about mid-summer and either plowed under in the late fall or allowed to remain until spring when it may be plowed under before or after it has made growth. However, in the broad sense, a cover-crop may be considered as any crop grown in the orchard for the purpose of plowing under as a green manure.

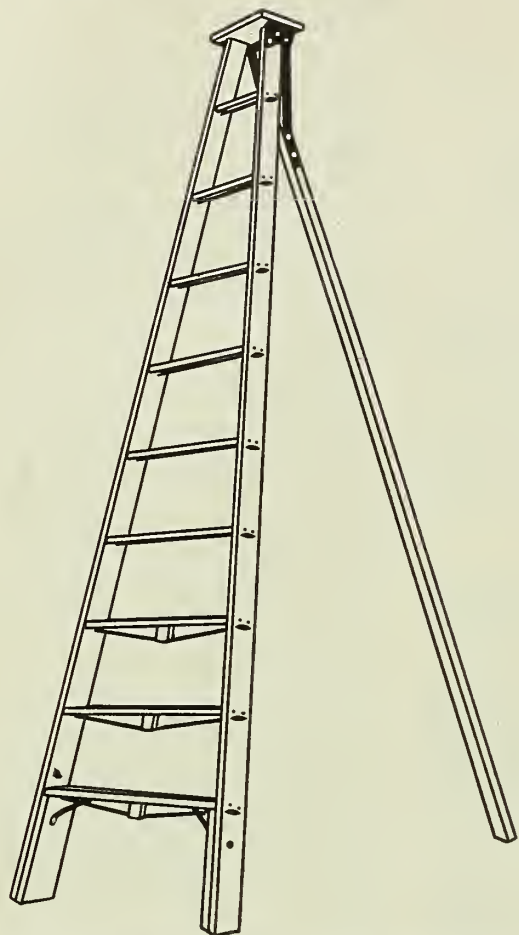
Cover-crops may be divided into several classes. For our purpose we may consider them as leguminous and non-leguminous according to their food storing habits. To the first group belong the clovers, peas, vetches, etc., which gather nitrogen from the air and store it on their roots, while the second group consists of those common grains and even weeds which produce only humus when plowed under. From each of these groups single crops or combinations may be selected which will be

suitable to any district or local conditions.

At this point it might well to review a few of the benefits derived from the use of cover-crops. (1) Cover-crops directly improve the physical condition of the soil and subsoil. (2) Organic matter is like a patent medicine—it is good for whatever ails the soil, but unlike a patent medicine it cannot injure any soil. (3) They help hold the snows and rains and prevent the leaves from being blown out of the orchard. (4) They serve as a protection to the tree roots from frost. (5) They use up the soluble plant food in the fall and hence prevent its loss through drainage. (6) They render plant food available by their growth and root action. (7) They make cultivation and irrigation easier and more effective. (8) Leguminous cover-crops actually add nitrogen to the soil. (9) They cause early ripening of the trees which in turn prevents winter injury. (10) They prevent erosion on steep orchard lands.

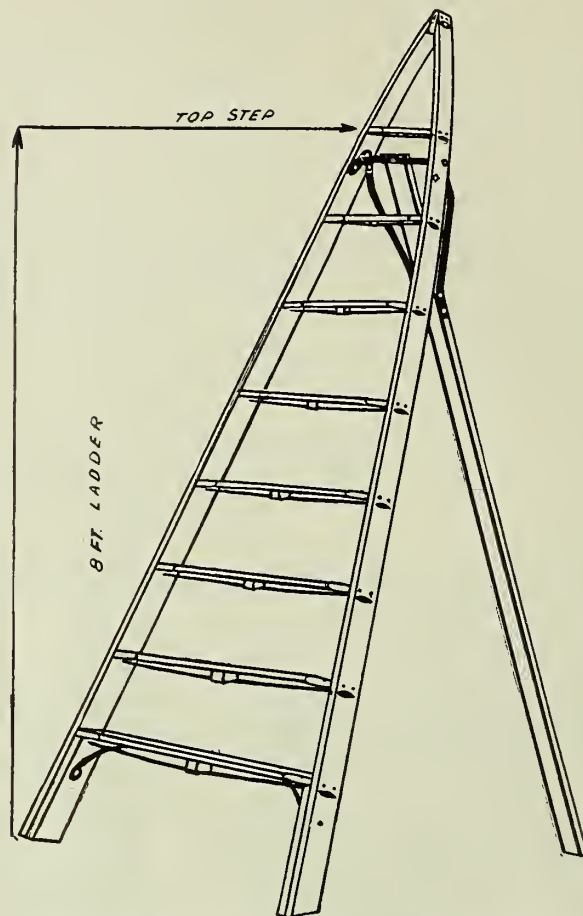
Continued on page 20.

The Northwest's Orchard Supplies



The Northwest Standard

The ladder chosen by orchardists throughout the United States, because it is light and well constructed.



Eagle Brand Ladder

A handy ladder where limbs are close together; easily put into tree without bruising the limbs.



Bastian Straight Pruner

Why waste your time with an old-style pruner, when you can use the Bastian and prune your trees with ease in one-half the time?

Sold for less money than any other pruner on the market, considering quality and workmanship.



Barnett Picking Pails

No bruised fruit when you use the Canvas Bottom Pail with sides lined. The most modern device for picking fruit. Cost is small.

All Northwest Ladders are made of clear spruce and well ironed, with rod under each step. Ask your dealer for the genuine "Northwest." Our name on each ladder. If he cannot supply you, write us direct.

Sectional Pruner

Bastian Sectional Take-down Pruners, three pruners in one, 6-9-12 feet. A few minutes will change from short to long or to medium. One Sectional will do the work for a fair sized orchard.

Put up in 42-inch length cartons. Can be mailed by parcel post.



Northwest Fence and Wire Works

PORTLAND, OREGON

Bookkeeping for the Orchardist

By E. R. Sanford, Head Department of Business Training, Missoula County, Montana, High School

THE experience of the majority of people who have attempted to keep farm and orchard records has not been satisfactory for several reasons, chiefly because at a busy season the records have been neglected. The person waits for a rainy day for writing up the records and the rainy days in Montana have been so few and at such long intervals that a great portion of the facts to be recorded have been forgotten. The effort is made, the results are disgusting and the book is slammed into a corner, there to remain until after the harvest. When the leisure days of winter come, you begin to speculate upon just what your year's labor has netted you, or your income tax return blank arrives to be filled in (if you are so fortunate as to have an income from an orchard which will permit you to make a return), so you dig out the old book and try again, with more or less unsatisfactory conclusions and rather poor guesses as to real conditions of your affairs.

Failure often results from attempting a too complicated system, in which the labor of working out the details is too great for the results secured, and I shall endeavor to give you some few points to help you establish your accounting system.

First, it is necessary to know what results you want to secure, and then shape and arrange your system to fit your case. Don't buy an elaborate sys-

tem and then try to live up to it and shape your career to fit the system. I will try to illustrate this point a little later.

There are some steps which are necessary before you start your accounts, first of which is a complete inventory of your orchard and equipment at a fair valuation. This is your foundation. In fact, it is possible to arrive approximately at your condition by careful annual inventories with comparative analyses. Inventories once set up, it is not a difficult problem to determine what your depreciation may be from use. To illustrate, assume that you have a disc valued at \$50, which under usual conditions, would last ten years, then for inventory value it will depreciate 10 per cent on original value each year for ten years, that is, \$45, value second year \$40, third, etc.

The time to take the inventory is whenever most convenient, but it should be at practically the same date each year. Some people prefer the first of the year, others about March first, just before spring work begins. Your land and permanent improvements, including buildings and trees, should be included as real estate, but the costs of upkeep and operation must be kept separately.

Once you have determined your inventories and listed them in an inventory book or schedule, the next item is the cash account. The best method

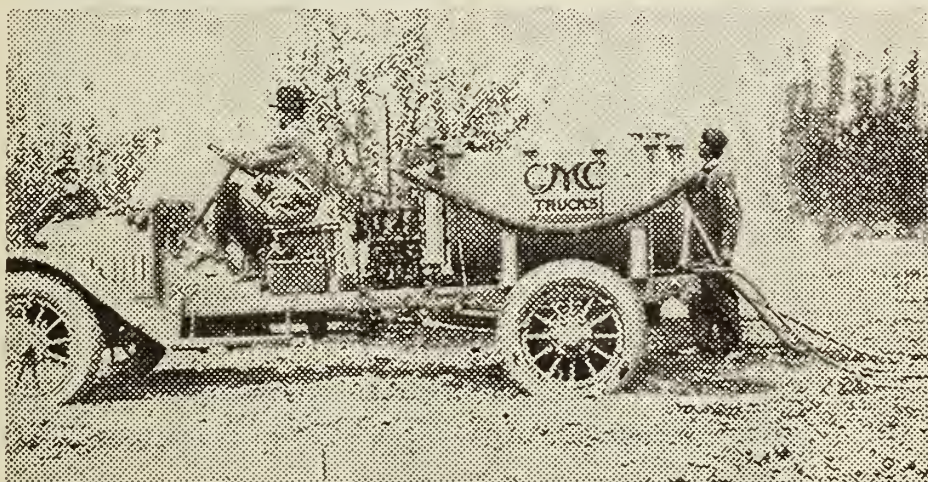
for handling the cash is to deposit with your bank and pay all bills by check, of course, because you then have a voucher for each payment, but it is not always convenient for the orchardist who lives some distance from the bank to handle it in this way. However, you must form the habit of recording all items of cash received or paid out every day, say at the supper hour, or other regular time. The book in which the cash record is kept may be easily classified and arranged so as to reduce the work of making the records and at the same time secure the results desired, with no transfers to other books, this being your permanent and classified record. This is known as the columnar method, which is a cash book with any number of columns, classified by titles at the top of the various columns which makes distribution easy, and the totals of the columns at any time will show total cash costs for the various classifications by months, years, days, or any manner desired.

To make this more concrete I desire to show you some ruled sheets of a cash book showing how results are secured. I want the cost of pruning, spraying,

Cement Coated Wire Nails

If your dealer cannot or will not supply you with Nails, we probably can do so.

A. C. RULOFSON CO.
Monadnock Building, San Francisco



GMC Trucks

Mr. Orchardist:

== Spray the GMC Way ==

Mount your horse-drawn outfit (minus the engine) on our special sub-frame and put it on a GMC $\frac{3}{4}$ to 1-ton truck. The GMC power-take-off and engine operates the pump or not while standing or moving.

The pneumatic tires give the traction. The truck engine gives the power with no attention, while the pump pressure stays at 250 pounds or more.

Loosen four bolts and a chain and you can detach the spray outfit and put on another body. Thirty minutes' work!

The GMC spray shows an actual saving of about 60% over horse operation.

One more reason why the GMC model 16 is AMERICA'S STANDARD ALL-PURPOSE TRUCK.

Seattle
Spokane

ELDRIDGE Buick SALES CO.

GMC ON A TRUCK IS LIKE USA ON A BOND

Yakima
Walla Walla

Receipts		Payments	Prune	Spray	Cultivating Irrigating	Repairs Upkeep	Boxes	Picking Packing	Delivering	Miscel. Taxes Insurance
Apples	1500-	2 men 4 day	30							
		3 times 3 day		42.40	119.12	45.41				
		1000 boxes					159.60			
		Picking						90.00		
		Packing						60.55		
		Hauling						77.55		21.63
		Totals	30	42.40	119.12	45.41	159.60	150.55	77.55	21.63
		Grand Totals								646.26
		Balance								953.74
	1600-									1600.00

cultivating and irrigating, implements and upkeep, boxes, picking and packing, delivery. Miscellaneous (such as taxes, insurance and overhead). The wide left hand space is for receipts, the right side is for payments.

Special columns might be added for team feed and upkeep, or tractor, oil and gasoline. The method is sufficiently flexible to allow for any results one may desire. This anticipates a cash business.

Should there be transactions which cannot be turned at once into cash, and with most of us there will be such transactions, then provision must be made for recording the items. The simplest form I can recommend to keep these records will be a sheet or book which we may call the "charge," or customer's, record, where the customer's name will appear for the articles charged to him. This will require another record to group the various charges to each individual under one heading.

A credit, or purchase sheet may be used with the same rulings as the cash sheet where the name of the party is entered and the items of cost distributed to their respective columns. The totals of these columns on the purchase sheet must be combined with those of the cash sheet to show total cost of operating.

Assuming you have now kept complete records for a year, we are concerned with determining our present financial condition.

	1917	1918	1919	1920	1921	1922	1923
\$2000							
\$1500							
\$1000							
\$ 500							
0							

Two problems present themselves: First, what are our assets, our liabilities, and what is our present worth? Second, what has been our income, our cost of operation, and our net increase or decrease in operation?

Problem one, our present worth, will be our present inventories, the personal accounts and notes due us, and our balance of cash, minus the debts and notes we owe.

Problem two, income will be the total receipts, and our cash-operating costs will be the sum of the various footings

of the columns on the cash sheet. Our net increase or decrease in operation will be found by adding our cash income and sales on account, and deducting the cash operating costs, the operating purchases on account together with any depreciation in equipment shown on the inventory sheet.

To illustrate, assume that at the first of the year you started with real estate valued at \$2,500 and equipment of \$500. Your worth at beginning is \$3,000. At the end of the year your inventory shows real estate valued at \$2,500, implements \$500 less \$50 depreciation. Your cash sales were \$1,600 and your sales on account were \$400. Your purchases on account were \$100 for repairs, upkeep, etc. Then we are worth today in real estate \$2,500, equipment \$450, personal accounts \$400, cash \$953.74—total assets \$4,303.74, minus the liabilities, \$100, or \$4,203.74. Our income was \$1,600, our cash operating costs \$646.26. Our net increase is the total sales (\$1,600 our cash plus \$400) \$2,000, minus the cost of operation (\$646.26 cash plus \$100 on account) \$746.26 and depreciation (\$50, or \$796.26), leaving \$1,203.74. This increase, when added to our original worth, \$3,000, equals our present worth as found above, \$4,203.74.

This I would suggest, that you keep some sort of graph, or picture, of your operations which can be adjusted each year but which shows at a glance what progress is being made. See the following:

I want to reiterate that the most important thing is for you to make the record; that is where most of us fail. I know one man who is keeping a record of his work, who does it on a calendar. Well, that is all right; I don't care what you use for your book account; he writes it there, and at the end of the month he turns to this sheet and groups these items together, transferring to permanent sheets. If you want to keep books that way, it gives fairly good results—you have your record, anyway,

at the end of the year, and that is important.

The time to do this posting, I suppose, for most of us, is along about the supper hour, when the day's work is over; record what you have for the day's business. Most of these men who are working for the horticultural office here, who have to go out and do field work, must make a record and report, so why can't we all do it? The end of the day's work is the usual time. Let us try to mark the day's report somewhere—on the calendar, or wherever most convenient—and then, when you get the totals at the end of the month or year, it is very simple to figure up and determine where you stand.

UNQUESTIONABLY—

Modern methods applied to fruit growing have made the Northwest a great fruit growing center, with possibilities of extensive development.

Modern methods applied to banking have made the FIRST NATIONAL BANK pre-eminently the ally of the horticulturist. Its facilities, service and the personal interest of its officers are at your disposal.

THE FIRST NATIONAL BANK
OF PORTLAND OREGON
THE FIRST NATIONAL BANK WEST
OF THE ROCKY MOUNTAINS

MYERS
HONOR-BILT
PUMPS
FOR EVERY PURPOSE

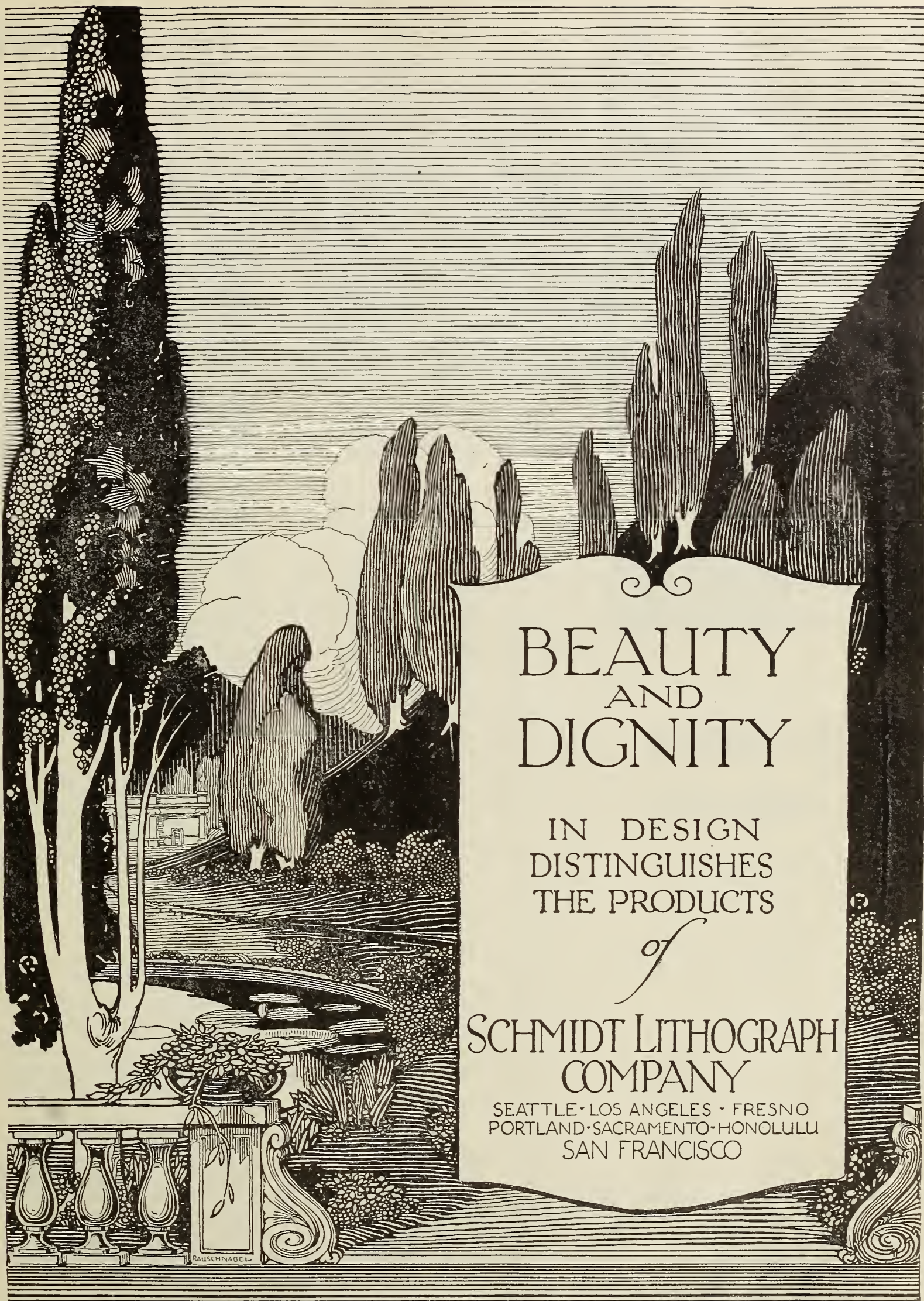
There's one for every home or farm need. Myers Self-Oiling Electric House Pump shown here, and other Myers Hand and Power Pumps for home water systems, give running water in kitchen, bath room, laundry, and in barn or troughs. Myers dealers are everywhere. They handle Myers Hay Tools, Door Hangers and Hand and Power Spray Outfits too. Ask yours today or write for catalog, it's FREE.

(2) **F. E. MYERS & BRO.**
135 Fourth St. Ashland, O.

PACIFIC NORTHWEST DISTRIBUTORS

PORTLAND, ORE. **Mitchell** SEATTLE, WASH.
LEWIS & STAVELAND

BUY FROM THE LOCAL MITCHELL DEALER



BEAUTY
AND
DIGNITY

IN DESIGN
DISTINGUISHES
THE PRODUCTS
of

SCHMIDT LITHOGRAPH
COMPANY

SEATTLE • LOS ANGELES • FRESNO
PORTLAND • SACRAMENTO • HONOLULU
SAN FRANCISCO

RAUSCHNAGEL

**BEST SERVICE-
QUALITY & PRICES**

**PERFECTION IN
FRUIT
LABELS**

THE
SIMPSON & DOELLER CO.
1423-24 NORTHWESTERN BANK BLDG.
PORTLAND, OREGON.
E. SHELLEY MORGAN
NORTHWESTERN MANAGER
WE CARRY-AND CAN SHIP IN 24
HOURS-STOCK LABELS FOR PEARS,
APPLES, CHERRIES & STRAWBERRIES.

Established 1882

**F. W. Baltes
& Company
Printers**

WE print anything from the smallest to the largest and always welcome orders of any size or quantity, giving prompt, personal and efficient service. Mail or phone inquiries are solicited. We do not specialize — experience and equipment enable us to print everything equally well. We render service in preparing copy and illustrations and furnish plans and estimates for catalogs, booklets, publications, billboard and any other kind of advertising.

First and Oak Streets
Main 165; Auto 511-65
Portland, Oregon

Spraying Tests Developed Important Results

By E. J. Newcomer, Scientific Assistant U. S. Bureau of Entomology

During the season of 1919 the United States Bureau of Entomology, in co-operation with the Washington Experiment Station, carried on an extensive experiment for the control of the codling moth in a 13-year old orchard near Yakima. Tests were made of several arsenical poisons, and of various methods of applying them. These included the use of guns in place of rods, the use of a spreader, and extra calyx and cover applications.

"We have carefully compared all these variations with a standard method of spraying, which consisted of one calyx and four cover sprays, five sprays in all, using the rods and powdered arsenate of lead, one pound to fifty gallons.

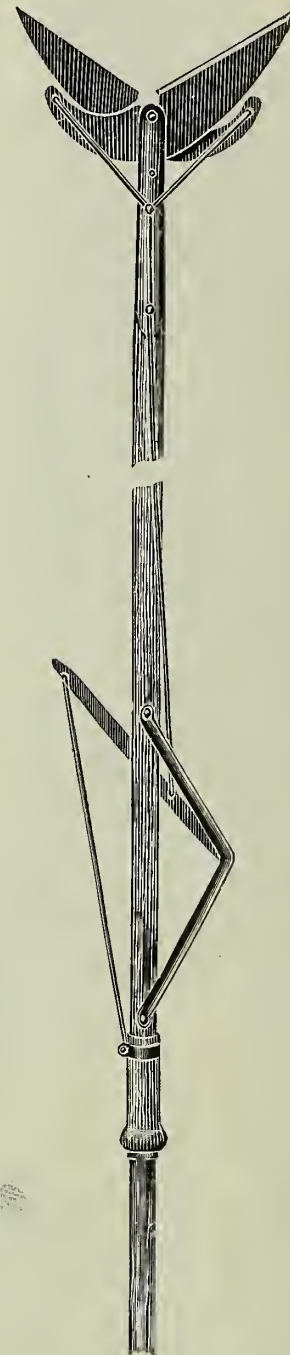
We have figured the results, not only in percentages of wormy and clean fruit obtained, but also in dollars and cents. First, we have figured the actual value of the fruit, then the actual cost of spraying, and from these figures we have obtained the net value of the fruit sprayed by each method. Other orchard costs and damage to fruit from causes other than the codling moth, are not considered, since they would be the same, no matter what method of spraying was used. These figures are much more satisfactory than the figures showing the number of the wormy apples, since these latter do not take the cost into consideration.

Probably most growers, if they have not already decided it for themselves, want to know whether the gun is more efficient than the rod. Many people already realize that it is quicker and takes less spray, but does it do the work? In other words does it pay? Our single year's work shows that it costs about one-fourth less to spray with a gun than with a rod, and that if properly used, the fruit will be just as clean as though sprayed with a rod, if not cleaner. It therefore does pay but the amount saved is not very great, and may be lost with careless work.

Another question frequently asked is whether it does not pay to use more lead per tank. We used three pounds of powdered lead to every fifty gallons in one plot, and got enough more clean fruit, as far as worms are concerned, to pay for the extra lead. But we had too much poison on the fruit at picking time, and with many varieties the amount of color may be reduced.

We cannot recommend using lead stronger than one pound to fifty gallons. If you have some extra lead you want to use put on six sprays instead of five. It only costs about 10 cents to spray a tree once, and if timed right you can save a dollar's worth of fruit. In the orchard we sprayed, we actually did save the owner more than a dollar's worth of fruit on every tree we sprayed six times instead of five. This was with an average yield of fifteen boxes per tree.

Top Dressing Pole Shear



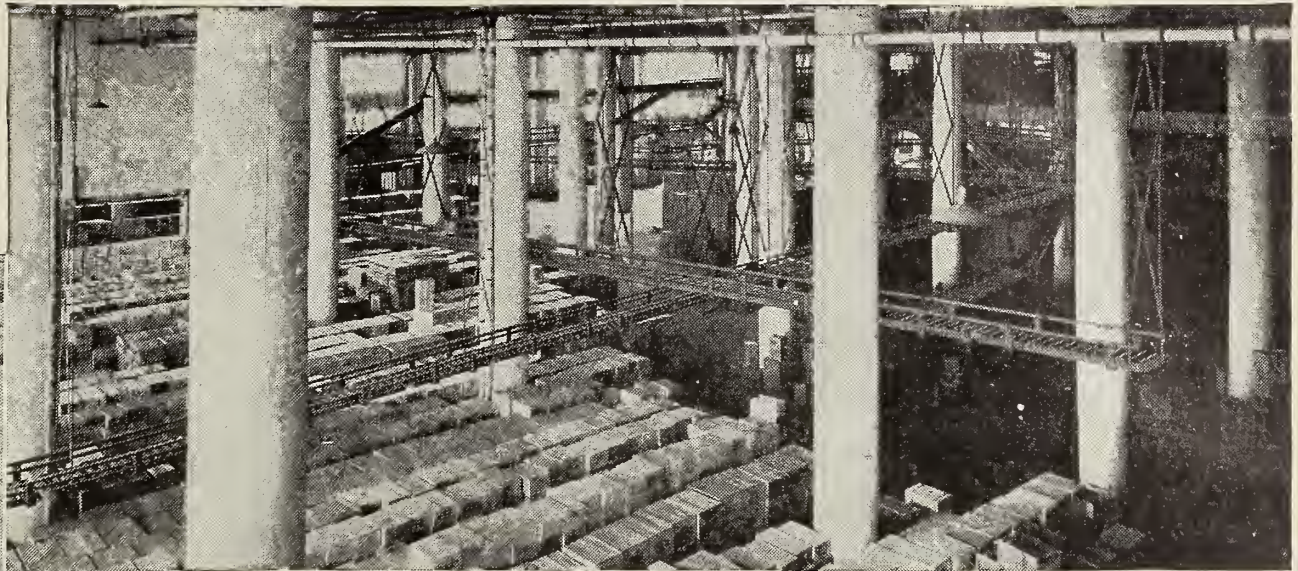
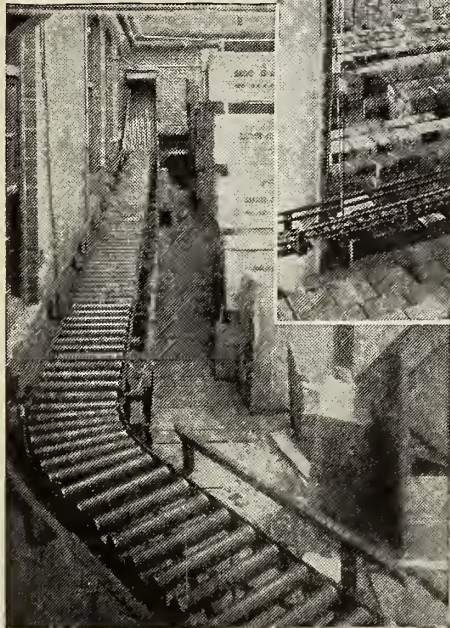
Use the Bastian Pole Shear and cut the shoots from each tree in a few minutes.

5, 6, 8, 10 and 12 foot lengths.

**Northwest
Fence and Wire
Works**

SOLE MANUFACTURERS

PORTLAND, OREGON



With a Mathews Conveyor system the California Associated Raisin Company can fill or empty this warehouse in one-fourth the time and with one-fourth the labor it would require to do it by wheeling, trucking or carrying. And note the floor space saved! Mathews Conveyers are just as practical in your line of business—indoors or out.

One Big Labor Problem Solved

YOU can't cut down productive labor without cutting down production. But you can cut down handling labor and thereby actually *increase* production. Here's how:

Convey by Gravity—to and from cars, floor to floor, operation to operation, warehouse to shipping platform, etc. Gravity conveying speeds up production by keeping the lines of supply and output open; hands busy; machines "fed".

Gravity costs nothing—draws no pay; consumes no fuel. Gravity reports every morning; no hands short. Gravity stays on the job; lives forever and never goes on strike. Gravity works most anywhere and carries most anything—boxes or bales, barrels or buckets, bundles or bags, cases or crates, cartons or cans, lumber or bricks, castings or pig, etc.

Gravity conveying saves in a way that can be plainly seen—in smaller

payrolls, lower costs, greater production. Look into it. A letter or postcard brings further information and, if desired, a nearby Mathews branch sales engineer qualified and glad to discuss your particular problems. No obligation.

Mathews systems are the most thorough exponents of gravity conveying on the market. They are engineered systems. Each is specially adapted to the requirements of the business, plant, layout, handling routes of the concern it is to serve. Portable single units for light work, short hauls, etc.

Patented drawn-steel, ball-bearing rollers balanced true and shaped to hold objects to their course. Special rollers for brick and tile, bundled shingles, etc.

MATHEWS GRAVITY CARRIER CO.
133 Tenth Street, Ellwood City, Pa.

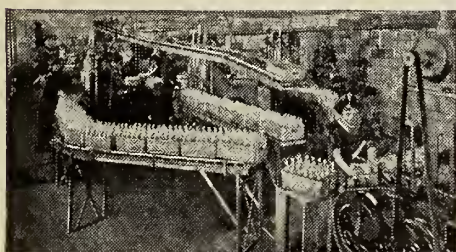
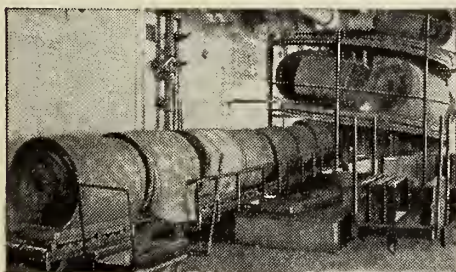
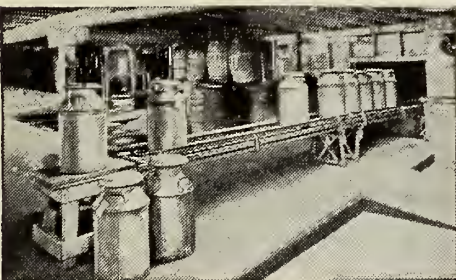
Branch Factories:

Port Hope, Ontario

London, England

Member of Material Handling Machinery Manufacturers Association

MATHEWS
SPEED ECONOMY
GRAVITY ROLLER CONVEYER



BETTER FRUIT

An Illustrated Magazine Devoted to the Interests
of Modern Fruit Growing and Marketing.

Published Monthly
by

Better Fruit Publishing Company

703 Oregonian Building
PORTLAND, OREGON

Improved Drying Processes.

In publishing the details of the new fruit evaporator recently perfected at the Experiment Station of the University of California at Davis BETTER FRUIT is doing so in the hope that it will prove of benefit to many growers who are somewhat at sea in regard to processing prune and other fruit crops. The great increase in the prune crop in the Pacific Northwest is making it necessary to provide greater and better drying facilities and withal, for growers to secure a dryer at a nominal cost that will handle their crops expeditiously.

While growers and others who are familiar with driers of various types may not agree with all the statements that Mr. Cruess makes in regard to the apparatus which the University is so highly recommending it should be borne in mind that it has been subjected to tests for some time and its nature so fully explained that the grower is not left in the dark. It is also being put before the public to accept or leave alone without cost. Another point is that although growers who are in need of a drier may not wish to use all its features there may be some of them that they might embody in their present plants at a distinct advantage.

Saving the Crop.

While improvement in labor saving packing house and orchard equipment has probably been slower in coming than in many other lines there are many devices now on the market that mean large savings in handling fruit crops. Yet we are told that it is more or less difficult to get growers to depart from the old way of doing things and try the new and more economical. In many instances where crops could have been handled with greater rapidity by these new devices and saved, large losses have been sustained through lack of storage, bad weather at harvesting time or some other cause. The orchardist who is able to move his crop to market early in the season is playing the safest and most successful game in the fruit business as a rule. Anything that helps in this process therefore should not be neglected and any needed apparatus or equipment will pay for itself many times over.

The Penalty of Neglect.

Neglecting to eradicate or control fruit pests is always disastrous. The fact that the grower may have some insignificant looking insect in his orchard that does not appear to be doing any particular damage at the time being is no excuse for his not investigating. A slight infestation this year may mean a very extensive one next year with

attendant heavy losses. In their investigations of diseased or pest infested fruit trees specialists have found almost invariably that had these cases been reported to authorities on the subject at the time of their inception the disease or pest could have been stamped out, many thousands of dollars saved and years of toil avoided. If you have a condition in your orchard fruit that you know is not normal and don't know what it is, consult some one who does. Or if you do know what it is don't neglect it.

The Transportation Problem.

Continued reports of an expected shortage in cars to handle the fruit crop during the heavy shipping season this year make it imperative that no step be neglected to avoid such a contingency if possible. For shipments to nearby points considerable help in this direction can undoubtedly be secured by establishing motor truck lines as is being done in the East. At least this is a point that may well be considered by shippers in their efforts to reduce to the minimum the number of cars needed. By investigating the possibilities of utilizing to some extent this mode of shipment in each of the fruit shipping territories it is more than probable that fruit transportation can be greatly aided.

As the large bulk of Northwestern tree fruits, however, are destined for far away points we again wish to call attention to the advisability of organizing committees, or other bodies, or securing individuals to take charge of the matter of the car situation at an early date. If nothing else is accomplished the information that will be secured will be of vast benefit to both shippers and growers in regard to crop movements and in providing storage.

Fruit Picking Prices.

In California fruit picking prices are not a matter of individual bargaining. Organization largely rules in this as in other phases of the fruit industry. It is therefore interesting to read the following item taken from the California Fruit News:

"A meeting of growers in Santa Clara Valley, who are members of the Farm Owners and Operators Association there, met recently in San Jose, and after a discussion of the question of wages for fruit pickers and orchard help this year, passed a resolution establishing the wage scale at 50c an hour. The resolution provides that there is to be no overtime paid and that the wage is 50c straight for whatever number of hours the worker may be employed or work. This makes it unnecessary to determine a day's work, as conditions vary from day to day and orchard to orchard in this regard. The orchardists expressed the opinion that the help available was as sufficient and efficient at that price as under any other conditions. The same organization has chapters in other counties and uniformity of action in this regard is expected to prevail."

Mechanics and Agriculture.

It would seem that some of the hard grind that has made the life of the fruitman during the period of cultivation and spraying not of the pleasantest, may be eliminated to some extent. The coming of the tractor has greatly helped in the matter of cultivation and now the combining of the tractor with the sprayer bids fair to still more lessen the work of one of the most disagreeable tasks in an orchard. Gradually the inventor and the expert mechanic are bringing to all phases of agriculture the benefits of labor-lessening motive power. It is not too much therefore to expect in the future that with the extension of most of the city conveniences to the farm and orchard the tide of human endeavor will be toward the soil instead of away from it. With the joining hands of mechanics and agriculture no one can foretell how the model farm or orchard may be conducted in the years to come and not so many years at that.

What They Say About Better Fruit

I am sending you today money order for one year's subscription to BETTER FRUIT. If collection by post should not be possible will you please remind me when I should renew my subscription and I will send the money at once, for I cannot afford to miss this fine magazine. —W. Schnyder, Uttewyl, Switzerland.

Received the numbers of BETTER FRUIT and wish to state that the article on spray vs. dust for codling moth control was worth more to me than the price of the paper for a decade. I was on the fence in regard to the methods to be employed until I read this article through thoroughly. I can now begin our codling moth spraying in a few days with a duster and power sprayer both at my command and do the work intelligently. I enclose my check for the year.—W. G. Yeager, Taylorsville, North Carolina.

Mr. Baker, one of our directors, reported to a recent meeting of our directors the kindness, consideration and assistance which you so kindly afforded him during the time he was in London and New York. We beg to assure you that your courtesy was not only appreciated by Mr. Baker, but also by our directors, and we beg to convey to you their best thanks.—The Wargundy Orchards, Limited, Bloemfontein, South Africa.

Former address Fremont, Michigan. This position which I now hold here was procured by advertising in BETTER FRUIT, and I want to thank you for the great assistance you have given me.—Alton M. Porter, Marble, Washington. Former address Fremont, Michigan.

Under separate cover I am sending you some information about our apple show. I visited Oregon several years ago and retain very pleasant recollections of it. I take your paper and find it very interesting and full of useful information.—L. M. Shootridge, Hobart, Australia.

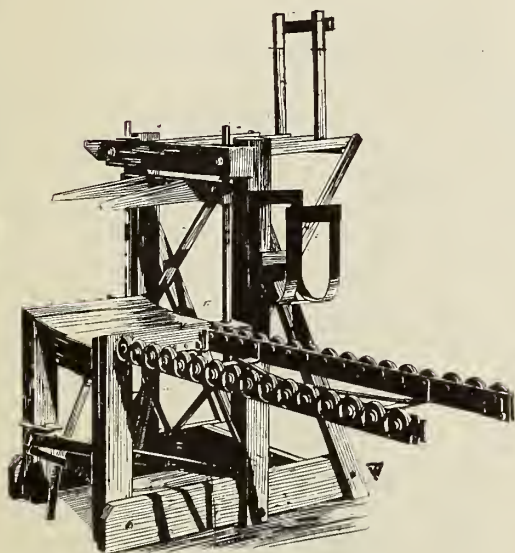
Will you kindly forward me some information in regard to combatting the apple leaf hopper and the woolly aphis. If my subscription is in arrears please let me know and I will send check. I also wish to say that your paper has been of much help to me in solving the problems of the fruit business and I wish to express my deep appreciation of your valued publication.—W. Clark McGinnis, Orondo, Washington.

Nobody begrudges the retailer a reasonable profit on perishable goods but when he can buy a crate of onions for less than \$2 and sell them at \$7.50 it looks like he's serving himself better than he is the public.—The Packer.

THE SUCCESS LINE IN ORCHARDS

MEANS

Maximum Efficiency and Economy



THIS BOX LIDDING MACHINE

Built on new principles, is adaptable to any style packing house, for it has open back and ends permitting the free passage of boxes in any direction. Roll feeders and carriers attach at either end or back.

Extra heavy construction, assuring full rigidity and perfect alignment.

Adjustable to any size boxes.

Pressmen in large packing plants say: "It's the swiftest, surest and easiest operating of any press on the market and will outlast five other machines."

The Success Ewing Orchard Ladder

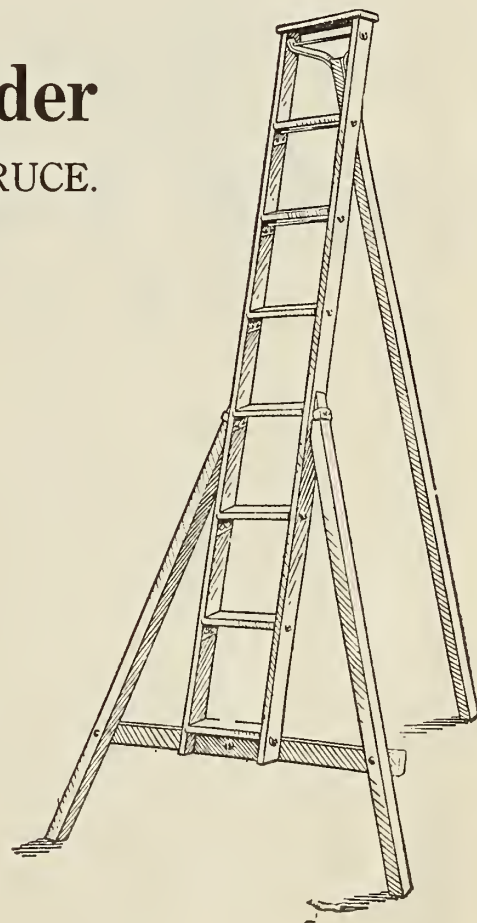
Built on scientific test and calculations and of AIRPLANE SPRUCE. It is the lightest ladder on the market. Built for strength.

8-foot ladder weighs 27 pounds
 10-foot ladder weighs 31 pounds
 12-foot ladder weighs 40 pounds
 14-foot ladder weighs 44 pounds
 26-foot ladder weighs 53 pounds

No Wobble --- Always Steady

DEALERS

Write for terms and our liberal contract. Same choice territory still open for reliable dealers.



MANUFACTURED BY

Success Seed Grader Co.

SPOKANE, WASHINGTON

MANUFACTURERS OF

Orchard Supplies, Fanning Mills, Seed Graders, Pea and Bean Threshers, Foundry Work, Buckets, Chairs, Wire and Zinc Screen

Northwest Cherry As An Income Producer

By C. A. Bell

CHERRIES! Don't your mouth water at the very mention of the word?

To one who lives in the east or the middle west a cherry means a small red fruit sour enough to make a pig squeal but capable of making delicious pies or preserves, granted there is no limit to the sugar supply.

Several varieties of sour, or so-called pie cherries are successfully grown in the middle states, notably the Early Richmond, Late Richmonds, English Morello, Wragg, and Montmorency.

But when you say "Cherry" to a resident of Washington, Oregon or Idaho, it runs the gamut of all the delicious, soul-satisfying list of sweet, sweeter, sweetest black, blacker, blackest, pink, pinker, pinkest, redest, purplest and liver-colored varieties known to modern horticulture, and among which at least one can be found to suit everybody, and most people like the whole list.

And what fruit so universally appeals to a human being (or a bird) as the cherry?

If you doubt it, just come to Cherry Lane, a mile or two from Grandview, Washington, some Sunday afternoon in June and sit under a tree unobserved, and see how many of the three or four hundred automobiles can get by without having "car trouble" that necessitates a stop.

Other fruits there are that are good but the cherry is the first tree fruit of the season and you need the wholesome, sprightly, acid and sugar combination to get the bile out of your liver and the grouch out of your system.

But what about cherries as a commercial crop?

Are they profitable?

Can they be depended upon to produce every year?

How many tons per acre would be a paying crop?

Has the market ever been overstocked?

What varieties pay best?

Where is the market?

How old must an orchard be before it will pay expenses?

Hold on now—one at a time—it would take a big book to hold all that the writer does not know about cherries, but he can relate some of his experiences as a grower of cherries on a small scale for 16 years, in the state of Washington.

Some things he has learned that have been too well demonstrated to be any longer in doubt as to profit, we know of no fruit grown in the Yakima Valley that will show more net profit per acre than sweet cherries.

Why? Because people will eat them even if they cost 40 or 50 cents per pound.

Because the territory upon which sweet cherries can be successfully grown is so limited in comparison to the territory upon which most other fruits can compete with us.

Because the trees grow very rapidly, come into bearing very young, cost much less for spraying and pruning than other fruits, and the fruit itself is so perfect that there are no culls worth mentioning.

Everything depends, however, upon a very few essential points.

Location is the most important.

One must have good elevation.

Good soil drainage.

Good air drainage.

Good nursery stock.

Good varieties.

Convenience to shipping point.

The market proposition is in a large measure solved by the canneries recently erected at nearby points and by the square dealing fruit buyers who have warehouses by the dozen throughout the whole Yakima Valley. They have paid from 7 to 12½ cents per pound without packing or package for the past two seasons.

If one has facilities for packing at home, and knows how to put them up

Cement Coated Wire Nails

If your dealer cannot or will not supply you with Nails, we probably can do so.

A. C. RULOFSON CO.
Monadnock Building, San Francisco

THE CUTLER STEEL PRESS

We believe this press to be the superior of any press on the market and the following are its main points of superiority:

1. As shown in the cut, this press can be connected with gravity carrier, bringing the unlidded fruit to the press from either side and taking away the boxes after being lidded. The pressman does not have to lift the boxes to get them into position, as they slide easily on the smooth metal top of the press.

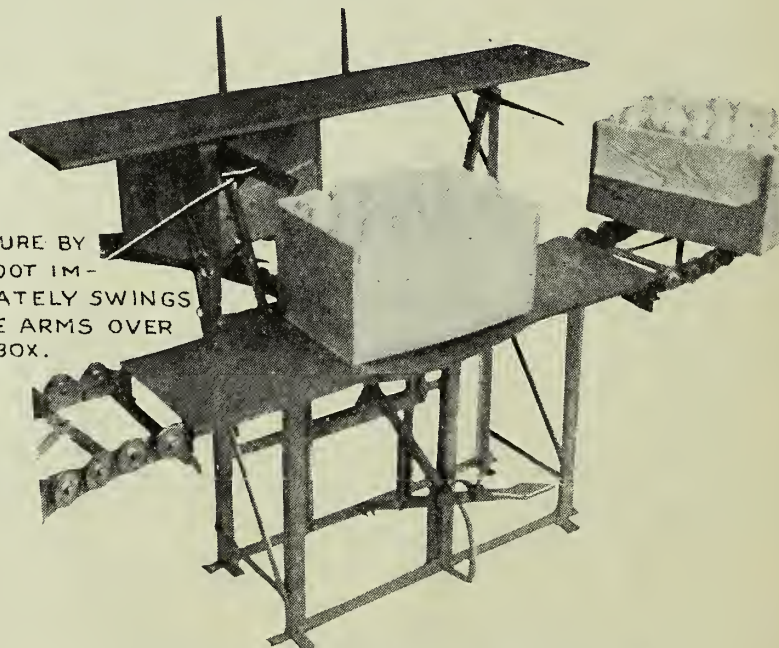
2. When the box is nailed it may be tipped over backward onto the gravity carrier connected to the back of the press. This is an exclusive feature of the Cutler Steel Press and will materially increase the output of any pressman.

3. There are no arms or parts above the box to interfere with folding the lining paper or placing the lids, another very desirable point. After the pressman has placed the lids a light pressure on the foot lever brings the presser arms first into position over the box—then downward.

4. The presser arms are connected with an equalizer bar which evens the pressure on the pack at the two ends of the box. Pressure on the lids crosswise of the box is equalized also.

5. With the exception of the shelf The Cutler Steel Press is built of steel and will stand years of hard usage. Never out of order. Will not rack to pieces.

PRESSURE BY
THE FOOT IMMEDIATELY SWINGS
THESE ARMS OVER
THE BOX.



The No. 1 Steel Cutler Box Press, \$70.00 f.o.b. Portland
No. 2 Wood Frame Press, \$45.00

Order Your Box Press NOW

Direct from us or

See Our Agent in Your Territory

CUTLER MFG. CO.

353 East Tenth Street
Portland, Oregon

and where to ship, much more can be realized.

As to varieties, the writer considers the Bing far and away in the lead, all things considered. It combines good quality, large size, tough skin, which makes it the very best shipper, and immense yielding capacity, and ebony color. It will not, however, produce well planted in solid blocks unless some other pollenizer is provided at right intervals.

Black Republicans, Tartarian, Governor Wood, all serve the purpose, but for maximum results we recommend budding or grafting into each Bing tree

a small twig of the Mazzard seedling.

Next to the Bing, we have found the Lambert most profitable. It has two serious faults; one is a tender skin which cracks in case of showers, and a propensity to shell from the stem and drop when over-ripe or in windy weather.

Third on the list we would place the Royal Anne, or as it is sometimes called Napoleon Biggareau.

This is indeed a noble cherry with strikingly beautiful tints of white, pink and dark red, its snappy, tart, rich juices and its remarkable bearing qualities. It is the favorite for commercial

canning and for maraschino preserves.

The Late Duke, while not as profitable as the sweet varieties mentioned, is the surest cropper of all, withstands severe frosts at blooming time and blooms last. While classified as a pie cherry it is far from sour when well ripe and nearly as large as the Royal Anne. It can be successfully grown where the sweet varieties would freeze out nearly every year.

How many tons per acre can be produced?

We should hardly dare to name the amount we believe possible but we have grown eight tons on much less than an



THE GREAT OLYMPIC FEED MILL PORTLAND ORE

OLYMPIC

EGG MASH

Turns "Star Boarders" Into Star Layers

IF YOUR POULTRY just boards with you instead of producing — perhaps it's the feed that's at fault. For good results you must put something into your hens besides "filler".

OLYMPIC Egg Mash will put the "star boarders" back on the job for you.

OLYMPIC Egg Mash contains Linseed Oil Meal, Soybean Meal, Corn Feed Meal, Flour Middlings, Wheat Bran, Ground Oats, Ground Barley, Alfalfa Meal and DRIED BUTTERMILK.

These scientifically selected and balanced ingredients in **OLYMPIC Egg Mash** will bring a poorly fed flock back to laying in about two weeks. You'll get plenty of eggs, each full of vitality.

DRIED BUTTERMILK not only furnishes its share of protein, but the lactic acid supplied compels the digestion and assimilation of the other elements. Considered one of the best feather-growing foods, its presence in **OLYMPIC Egg Mash** shortens the moulting period by rapidly "dressing" your fowls with even feather growths.

OLYMPIC Egg Mash is but one of the complete line of feeds for Poultry and Livestock. If your dealer can't supply you write to—

The Portland Flouring Mills Co.
PORTLAND, OREGON

—or—

Puget Sound Flouring Mills Co.
SEATTLE WASHINGTON



acre and \$60 worth on a single tree eleven years old. We have never missed a paying crop in the six or seven years the trees have been in bearing and would not consider \$1,000 per acre anywhere near the value of a first class cherry orchard old enough to bear.

We make no claims that we do not believe this can be duplicated or sur-

passed by some of our neighbors as to yield, profits, or faith in cherry orchards.

We should take pride in showing anybody some of the top notch young cherry orchards within two or three miles of Grandview, Washington.

Yes, we are a crank, and frankly admit it.

Logged-Off Land for Nut Growing

By N. E. Britt

MY conclusions as to the possibility of nut-growing on logged-off land are based chiefly on my own experience. In 1910 I planted between four and five acres of seedling Franquette walnuts on land which had been quite heavily timbered with fir. The large trees had been cut several years before the stumps of which I removed, and planted seedling Franquette walnuts, 52 feet apart. In 1917 I put out 600 filbert trees in part of my walnut orchard, planting the filberts between the walnut trees, 13 feet apart. The walnut trees are just beginning to bear and I am delighted with the prospects. I have noticed some catkins on the filbert trees recently, which give promise of some nuts next season. The trees have made splendid growth and are very vigorous and promising.

These lands are on Parrett Mountain, about 700 feet above sea level. The soil is what is generally designated as shot land, with about as near perfect drainage, both air and water, as could be

desired. I consider the elevation gives them much protection from both spring and fall frosts. Much similar land, in soil, drainage and climate is in western Oregon and Washington, varying in altitude from 400 to 2500 feet above sea level; the timber of which has been removed by loggers and forest fires. These lands are encumbered with stumps, snags, logs, and brush, fir, hazel and laurel.

Burned over lands are more easily put in cultivation than the logged-off lands. Much of the land is embraced in the land-grant of the O. & C. Railway Company, which the road claimed for a number of years. Recent decisions of courts place title to these lands with the United States, and a part of them are now offered to homesteaders at \$2.50 per acre and residence of three years. There are some other requirements, as to cultivation and improvements, with which I am not familiar.

I am aware of two nuts indigenous to these lands, the hazel and chinqua-

pin, which, I suppose, indicate that the chestnut and the filbert could be grown. The English or Persian walnut, filbert, black walnut, butternut, chestnut and hickory-nut are now grown on similar land. But as the English walnut and filbert are so superior to the others mentioned, walnuts and filberts only will be considered.

I am aware these lands, encumbered as they are with stumps, snags, logs, fir, hazel, dogwood and laurel brush, do not present a very inviting prospect for nut culture; but explosives and fire get away with these encumbrances, leaving a soil supplied with all of the elements of tree-growth.

I would pursue different methods in starting a filbert or a walnut orchard. Filberts should have the land thoroughly cleared and prepared. For walnuts I would saw down the snags and burn them and the old logs; would grub out the hazel, dogwood and laurel; cut small fir and brush and burn them, leaving the large stumps, and plant walnut trees wherever there was room, regardless of rows; would enclose my planting with a fence, and protect my trees with wire netting, and pasture with sheep; would spade around the walnut trees in the spring, for four or five years, after which I think the trees would thrive and take care of themselves.

In conclusion I will say, considering soil, climate, and drainage, the possibility of these lands for nut-growing is very inviting and big with promise.

Apples Suitable for Evaporation

There is an increasing demand for dried apples of the highest quality. The tendency has sometimes been to make quantity at the expense of quality. But prices are governed not only by the supply but also by the grade. The cleanest, whitest fruit, that is well cored, trimmed, bleached, ringed, and dried, is most in demand. Carelessness in any particular injures the product.

Primarily the economic usefulness of an apple evaporator is through its utilization of windfalls and the poorer grades of fruit which cannot be marketed to advantage in a fresh state, and it is these grades that are most often evaporated. But the magnitude of the crop also influences the grade of the evaporated product in a decided way. In seasons of abundant crops and low prices for fresh fruit large quantities

EDUCATION PAYS

FOR THE INDIVIDUAL AND FOR THE STATE

A Person with No Education has but One Chance in 150,000 to Render Distinguished Service to the Public

With Common School Education 4 Chances
With High School Education . 87 Chances
With College Education . . . 800 Chances

Are You Giving Your Child His Chance?

THOSE STATES ARE WEALTHIEST THAT HAVE INVESTED MOST IN EDUCATION

OREGON AGRICULTURAL COLLEGE

Through a "Liberal and Practical Education" prepares the Young Man and Young Woman for Useful Citizenship and Successful Career in

Agriculture Engineering Mining Home Economics
Commerce Pharmacy Forestry Vocational Education

The Training Includes PHYSICAL EDUCATION, MUSIC, ENGLISH, MODERN LANGUAGE, ART and the Other Essentials of a Standard Technical College Course

Fall Term Opens September 20, 1920. Tuition is Free

FOR INFORMATION WRITE TO

THE REGISTRAR, Oregon Agricultural College, Corvallis, Oregon

Cement Coated Wire Nails

If your dealer cannot or will not supply you with Nails, we probably can do so.

A. C. RULOFSON CO.
Monadnock Building, San Francisco



America's
Pioneer
Dog Medicines

BOOK ON DOG DISEASES And How to Feed

Mailed free to any address by the Author

H. CLAY GLOVER CO., Inc.,
118 West 31st Street, New York

of apples that would ordinarily be barreled are evaporated and the grade of stock produced is correspondingly improved. On the other hand, in years of scanty crops, when all apples that can possibly be shipped are in demand at high prices, only the very poorest fruit is evaporated, as a rule, thus lowering the grade of the output.

The commercial grading of evaporated apples is based primarily on appearance rather than on dessert quality, and the fact that one variety may make a better flavored product than another is not considered. As a rule, a product of high commercial grade can be made from any sort which has a firm texture and bleaches to a satisfactory degree of whiteness. A variety of high dessert quality, such as the Northern Spy, may be expected to make an evaporated product of correspondingly high flavor.

Excelsior Roof Paint Direct to You

Not what you buy at the average paint store. 35 years' experience with preservative roof paint has taught me to give you a superior paint at less cost. Black, red, brown, green and yellow colors. Used for wood, tin, iron, slate, etc. **NO TAR.** It forms a thick rubber like water-proof coating over the surface to which it is applied and will withstand the hot sun, rain and snow. Applied with a brush.

Write today for samples and prices to

H. J. ARNOLD

Route 2, Box 10

Renton, Washington

WHEN PRINTS ARE ORDERED
KODAK FILMS DEVELOPED FREE
Mail us your films with five cents (stamps accepted) for each print wanted. We will return any excess. We pay return postage.
DOUBLE S & H GREEN TRADING STAMPS
With all your Printing Orders
WOODARD, CLARKE & CO.
WOODLARK BUILDING PORTLAND, OREGON

In sections where the Baldwin apple is grown extensively, it is in demand at the commercial evaporators, as it meets the requirements in a fair degree and it is also available in relatively large quantities. In the Ben Davis sections that variety supplies a similar demand.

Most early varieties lack sufficient firmness of texture for the best results and are undesirable on this account. On the other hand, some comparatively early sorts, such as Gravenstein and Yellow Summer Pearmain, are considerably prized in some sections. The dessert quality of the latter is especially high.

Similarly the product made from other sorts possesses qualities that are due more or less to varietal characteristics. For instance, that from Esopus is said to be unusually white; Hubbardston and varieties of the Russet group also make very white stock. The latter make relatively a large amount of stock, by weight, to a given quantity of fresh fruit. Limbertwig is said to produce from one and one-half to two pounds a bushel more of dried stock than most sort do, but it is not as white as that from some other varieties.—The Evaporator.

Leaf Roller Serious Pest

The seriousness of the leaf roller as a pest was recently shown to a large number of growers in the Spokane valley when an orchard demonstration was held by the district horticultural inspector in that district to show the results of its work. It was found that in many instances the work of this insect had been so destructive that there will be but little fruit and in some cases none at all. In telling of the difficulty in getting the growers interested in combatting this pest the horticultural inspector writes BETTER FRUIT as follows:

"During last season the writer encountered in the Spokane Valley the larva of the fruit tree leaf roller working in some of the orchards and tried

to impress upon our growers the serious nature of this pest—it is quite apparent that we did not get very far in this matter for most of them felt that it was a "joke"—but I can assure you that they have now decided after seeing the ravages of this little "chap" thus far this season, that they really have something that is going to put them out of business if they do not concentrate every effort to exterminate it. We have only recently been able to hold an orchard demonstration at which were present 175 fruit growers, and we finally took steps to secure something definite in the nature of a supply of miscible oils for another season's spraying campaign, which by the way so far has

3 Good Buys

Valuable Oregon Fruit and General Farming Acreage

No. 1. 311 acres near Yamhill county seat. 235 acres apple and walnut trees; balance pasture and grain land. Electric lighted 6 and 8-room houses; new barn and other buildings. Power line connection. Fine springs.*

No. 2. 1122 acres, ¼ mile from No. 1. 350 acres rich bottom land; 100 acres plateau, seeded to oats and wheat. 7-room house. County road to run through tract. Creek and springs. Electricity available. Complete set farm implements, including two tractors, goes with Nos. 1 and 2.

No. 3. Ideal gentleman's home at Hood River. 73 acres. Standard varieties apples, and some pears. Irrigated. Fine modern residence and small new house. Good roads.*

* 1920 apple crop for sale.

For further particulars, write

Holland-Washington Mortgage Co.
Dept. B, 208 Columbia St., Seattle, Wash.

NOW is the time to send to

Milton Nursery Company
MILTON, OREGON

FOR THEIR 1919 CATALOG
FULL LINE OF NURSERY STOCK.

"Genuineness and Quality"

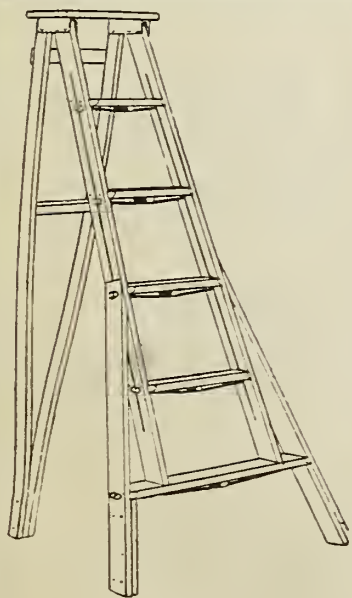
APPLE BOXES

Highest Quality Western Yellow Pine

If you wish to make sure of a supply of well made boxes at fair prices, let us place your orders.

Carloads Only

SPOKANE FRUIT GROWERS CO.
Spokane, Washington



The Hardie.

Here to Stay—

Raising fruit is one of the prominent industries.

It takes years to bring your orchard into the bearing stage. It then continues as a fruit producer for years.

It is wise under the circumstances to invest in durable orchard equipment that will give you long service.

The Time Saving—The Fruit Saving—are not the only features that everywhere make popular

The Hardie Orchard Line

The long life—the endurance under severe treatment appeal just as strongly. The combination of the best materials, proper design and skillful workmanship make possible not alone satisfactory service but years of it.

Our Orchard Supply Catalog tells all about this line. It is free.



Portland Picking Bag.

THE HARDIE MFG. CO.

55 No. Front St., Portland, Ore.

222 No. Los Angeles St., Los Angeles, Cal.



HAVE YOU BOUGHT YOUR APPLE BOXES?

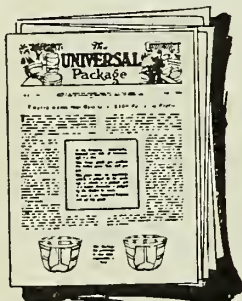
If not, our advice is to buy now. The present car shortage is causing slow shipments. As crop movement gets under way this situation is certain to grow worse.

We can furnish standard apple boxes, crates and cases of selected material, well manufactured. Standard or special shoo to order.

Our prices are right. Write today for our list.

BLOEDEL DONOVAN LUMBER MILLS
1018 White Building
Seattle, U. S. A.

The Package for Apples



WRITE TODAY
for free subscription to
this monthly magazine.

The successful experiences of hundreds of
shippers prove the

Universal Package

is the ideal shipping package for apples as
well as all fruits and vegetables. It is light,
strong, low in cost. Carries safely; brings
best prices.

PACKAGE SALES CORPORATION

106 East Jefferson Street, SOUTH BEND, INDIANA

See Our Power Prune Dipper at Oregon State Fair

We invite you to inspect our Prune Dipper, the most scientifically
perfect Dipper on the market today.

Economy, Speed and Efficiency, the three reasons for buying ours.

SALEM MFG. CO., Salem, Oregon

proven even in a limited way that it
can be depended upon as a control
measure.

"My reason for bringing this to your
attention is that it might arouse some
other locality or district which has a
few of the leaf roller present, but not
a sufficient number to cause a great
amount of damage, and impress upon
their minds that it does not behoove
them to take a chance with these "fel-
lows," as they will not only de-foliate
the trees but also eradicate the crop
when they become numerous enough."

Growers Select Trade Name

The Oregon Growers' Cooperative
Association has selected its trade names.
The principal name to be used is Mist-
land. A second name which will be
used on some of its products, especially
on dried and canned goods, is Firland,
and a third name that will be used is
Truwest. These names are now being
registered. California has capitalized
the sun. Northwestern fruits are of
superior quality due to a happy combi-
nation of soil and climate. In every
valley of Oregon especially in the spring
and fall thin veils and banks of fog and
mist drift down against the hills. It
is a scene that every Oregonian is fa-
miliar with. Oregonians are often
afraid to mention the fact that we have
a little rain and mist occasionally. This
mist however, is one of the greatest
assets of the country west of the Cac-
cades and contributes to its richness,
its great output, and the high quality
of its fruits. Hence Mistland seems to
be a very appropriate name.

Drying Saves Cherries.

Within twenty-four hours after the
rain stopped on the morning of July
14th, cracked cherries were being pit-
ted and dried by the Oregon Growers'
Cooperative Association at the rate of
ten tons a day. A cherry pitter was in-
stalled at the dryer of Geo. W. Weeks,
two and one half miles north of Salem,
and operations started. A day later the
dryer of F. E. Evans was also in oper-
ation to handle the overflow. Cracked
cherries have been hauled from all
parts of the Salem district as well as
from Amity. At least 100 tons will prob-
ably be saved from total loss by pit-
ting and drying them.

To Direct Sutherlin Plant.

J. O. Holt has secured Loyal V.
Emery of Sutherlin to take charge of
the new plant which the Oregon Grow-
ers' Association recently purchased
from the Sutherlin Fruit Products
Company. Mr. Emery is well and fa-
vorably known in the Umpqua Valley
and is one of the largest prune pro-
ducers in that section of the state.

Has Thirteen Hundred Members.

The Oregon Growers' Cooperative
Association, which now has 1,300 mem-
bers, with an acreage of 26,000 acres in
fruit, is making arrangements to an-
nounce to growers how the fruit will
be pooled and what the prices of the
fruit will probably be.

SIMONS, SHUTTLEWORTH & CO.

LIVERPOOL AND MANCHESTER

SIMONS, JACOBS & CO.

GLASGOW

GARCIA, JACOBS & CO.

LONDON

Agencies and Representatives in Every Important European Market

European Receivers of American Fruits

FOR MARKET INFORMATION ADDRESS

SIMONS, SHUTTLEWORTH & FRENCH CO.
204 Franklin Street, New YorkSIMONS FRUIT CO.
Toronto and MontrealSIMONS, SHUTTLEWORTH, WEBLING CO.
12 South Market Street, Boston

OUR SPECIALTIES ARE APPLES AND PEARS



Sulphur

It has been proven and so recommended by the University of California that if you sulphur your grape vines and orchards 6 times they will not be affected by MILDEW or RED SPIDERS.

ANCHOR Brand Velvet Flowers of Sulphur, also EAGLE Brand, and Fleur de Soufre, packed in double sacks, are the fluffiest and PUREST sulphurs that money can buy; the best for vineyards; the best for bleaching purposes, LEAVING NO ASH.

VENTILATED Sublimed Sulphur—impalpable Powder, 100% pure, in double sacks, for Dry Dusting and making Paste Sulphur.

For LIME-SULPHUR SOLUTION, use our DIAMOND "S" BRAND REFINED FLOUR SULPHUR. We can furnish you this sulphur at such a low price that it would pay you to mix your own solution and net you a profit equal to the amount paid out for labor in spraying your orchard, even if you pay your men \$5 per day for making the solution and applying same.

To create additional available plant food, and prevent smut in grain, drill into the soil 110 pounds per acre of DIAMOND "S" BRAND POWDERED SULPHUR, 100% pure, or our COMMERCIAL POWDERED SULPHUR. This soil treatment has increased various crops up to 500%. Send for Circulars No. 6 and No. 7.

Ask us for prices on PREPARED DRY DUSTING MATERIALS, Tobacco Dust, Dusting Sulphur Mixtures, etc., Fungicides and Insecticides, carried in stock and mixed to order.

SAN FRANCISCO SULPHUR COMPANY
624 California Street, San Francisco, Cal.

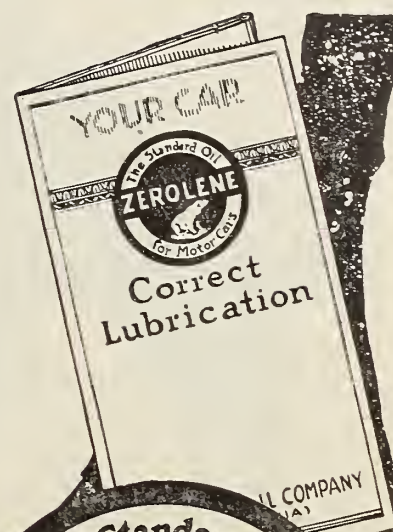
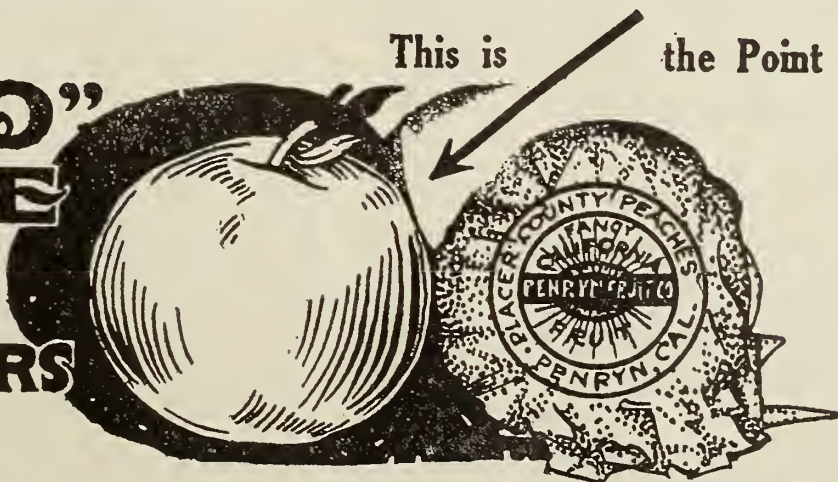
We are equipped to make immediate shipments. Send for "ILLUSTRATED BOOKLET"; also booklet "NEW USES FOR SULPHUR." Price-list and Samples.

Ask us for prices for Carbon Bisulphide, the surest remedy for destroying ground squirrels.

A chart
for
your car

Our Board of Lubrication Engineers has prepared a Zerolene Correct Lubrication Chart for your car. Get one at your dealer's or our nearest station. Use Zerolene for the Correct Lubrication of your automobile, truck or tractor.

STANDARD OIL COMPANY
(California)

A grade for each
type of engine"CARO"
FIBRE
FRUIT
WRAPPERS

Chemically Treated
"Caro" Protects
"Caro" from DessiCARE (to dry up)

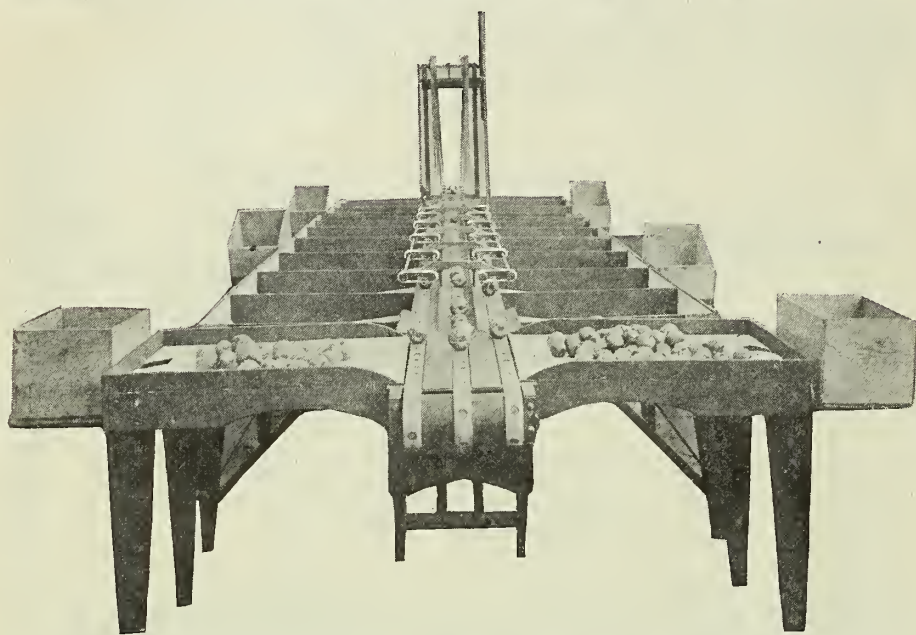
"Caro"
Prolongs the
Life of Fruit
Why?

Fruit decomposition starts from a bruise which opens tiny holes and permits the juice to escape and BACTERIA to enter. "Caro" clings closely and dries up the escaping juice. "Caro" ingredients harden the spot, kill the BACTERIA, arrests the decomposition—and thus **PROLONGS THE LIFE OF FRUIT**. If your fruit is worth shipping it is worth keeping in best condition.

Demand "CARO"—Wrap Your Fruit in "CARO"—The Fruit Buyer Knows, "CARO"

Order from Any Fruit Company or American Sales Agencies Co., 112 Market St., San Francisco

THE VERY LATEST IMPROVEMENT IN
Fruit Graders
 Are the Two, Three and Four Grade
IDEAL
FRUIT GRADERS



Never gets out of adjustment or causes any loss by bruising the fruit.

The sizing is by diameter or cheek measurement, the most perfect way fruit should be sized.

We build the Ideal Fruit Grader in six sizes to suit any need, from the largest growers and packing houses, who require a large output each day, to the individual grower with small tonnage.

We have designed our machine so there is absolutely no bruising of the fruit in any manner. The machine is very simple in construction, with nothing to get out of order or out of adjustment. Does not make the least noise, as there are no metal parts coming in contact with each other to cause a lot of wear and trouble.

The grading is done by elastic bands revolving crosswise of the belt that carries the fruit along the machine until it arrives at the proper bin, where it comes in contact with this elastic, which rolls it off gently into its proper bin without injury.

***It will do Perfect Work on Apples,
 Pears, Peaches, Oranges or any
 other fruit having similar shape***

This season's crop is such that we have had to double our stock to handle our orders, as we are replacing other machines of other makes, which have cost much more than what we are asking for ours.

It will pay you big to write us to get more information and prices before you buy, for our machine will prove very satisfactory, as it has to many others for the past few years.

We have one of the most complete shops with the best of machinery to build every part over a pattern to get them exact.

Write us for prices, stating your needs; then we will gladly quote you prices on any size machine you need.

We also carry in stock the Bryant Clamp Warehouse Truck, which will save you the price many times over each season in labor.

Write us and order early.

Ideal Fruit and Nursery Co.
HOOD RIVER, OREGON

Cover Crops, Tillage, Etc.

Continued from page 5.

With these few of the many advantages derived from the use of cover-crops in mind we will consider in brief their value as found from the standpoint of increasing the nitrogen content of the soil.

For our conditions in Montana experience has shown that humus is always needed, and while it may be secured by using a crop of oats, wheat or rye, it is also possible to secure nitrogen at the same time by using a leguminous crop. For this reason clover and peas have been selected as our best crops for use in building up the orchard soil.

At the Horticultural Substation in the Bitter Root Valley an experiment has been carried on since 1908 to demonstrate the value of cover crops of clover and peas to increase the nitrogen content of the soil. The system followed was to seed clover in May and plow under the fall of the following year. With the peas which were also sown in May the turning under was done the same fall. In order to successfully control the weeds it was found necessary to clean cultivate every third year. The part of the experiment where clover was used consisted of two plots of an acre each. One plot all the growth was plowed under, and on the other all the growth was removed. With the peas all the growth was plowed under. A fourth plot was used as a check plot and was clean cultivated continuously.

The first analysis was made in 1916 after the experiment had been in progress for eight years. The nitrogen content of the first two feet of soil in the plot which had been clean cultivated during this time was 1514 pounds, while that of the plot which had had the clover—tops and all—plowed under was 3019 pounds, or a variation of 1505 pounds. The comparison may mean more with the variation stated in terms of a common nitrogenous fertilizer. To bring the nitrogen content of the clean cultivated plot up to that of the plot which had been cover-cropped with clover would require an application of approximately 9406 pounds of commercial fertilizer.

The second clover plot which had been treated in the same manner but had had all the growth removed, leaving only the roots and some stubble, showed a total nitrogen content per acre of 2167 pounds or 882 pounds less than where no growth had been removed, and 653 pounds more than the clean cultivated plot.

The plot on which peas were used for a cover-crop showed a total content of 2375 pounds of nitrogen per acre or 861 pounds more than the clean cultivated plot and 644 pounds less than the plot

Cement Coated Wire Nails

If your dealer cannot or will not supply you with Nails, we probably can do so.

A. C. RULOFSON CO.
 Monadnock Building, San Francisco

in clover which had all the growth plowed under. As compared with the clover plot with all the growth removed there was a variation of only 208 pounds in favor of the peas.

The most interesting thing, however, and the point which prevents many orchardists from using cover crops, is the cost of the cover-crop seed. While I do not have the figures here the final result showed that the cost of clean cultivation was greater than where the cover-crops were used.

Last year samples of soil were taken again from the various plots, and while we are not able to give the results as yet, we anticipate important results from the tests.

The nitrogen content of the soil is not the only variation we have found in the work with cover-crops. The trees on the clean cultivated plot are a sorry looking lot, and many have either died or been badly affected with the so-called winter injury or "rosette" which is very common on soils deficient in plant foods. The trees on the cover-cropped plots are uniformly healthy and quite normal. The most important variation is that of the fruit production. The plot in clover where all growth was plowed under, and the plot in peas have produced the highest yields of fruits, and the clean cultivated plot the lowest. This was true in 1916 and is more marked in the records of the past three years since 1916. In the course of another year a second report will be prepared which will show some definite results, and from which some final conclusions may be drawn.

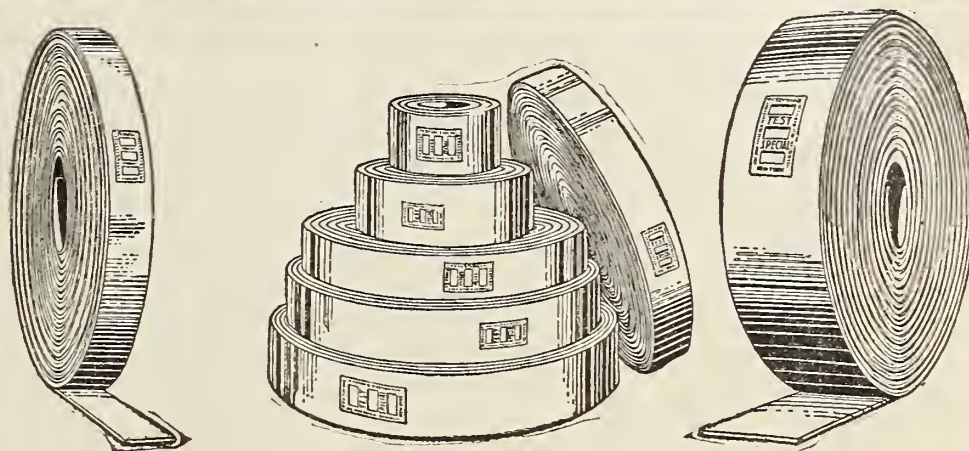
In this work no attempt has been made to increase the amount of potash or phosphoric acid, the idea being that these were present in abundance for the present at least. Reports from other stations show that the fertility of the orchard soil may be maintained by the addition of fifteen tons of barnyard manure per acre every three years. This is said to be able to take place of cover-crops from the standpoint of humus and in addition supply the amount of nitrogen, potash and phosphoric acid required to produce an annual crop of 160 barrels of apples.

The fertility problem which the orchardist of today faces is the same that confronts every other tiller of the soil. The only safe and sane method of soil management is that which returns to the soil an equal or greater quantity of plant food than which is removed by the annual crop, and by leaching and washing away. This and no other method will build up a permanent agriculture. When the measure of a successful farmer or orchardist is the maintenance or increase in the plant food content of the soil instead of his bank account, then will he pass from

the soil robber class which is not far from the bolsheviki, to that of the desirable citizen. While our experiments with cover-crops have shown beyond doubt that cover-crops, especially of the leguminous class, furnish a cheap and dependable supply of humus and nitrogen, we feel that in the not far distant future additions of potash and phosphoric acid will be profitable if not absolutely necessary.

As yet our experiments with commercial fertilizers have been too incomplete to draw conclusions from, but some desirable variations have been noticed and in the near future it is hoped that this work may have been extended considerably.

For the benefit of those who use or anticipate the use of peas as a cover crop, I might relate our experience in plowing this crop under. After two



The Right Belt

Does your belt separate? Do the plies pull apart and ravel at the edges? A "TEST SPECIAL" won't. A "TEST SPECIAL" rubber belt is guaranteed not to separate in plies. We return your money if it does.

"TEST SPECIAL" is made to meet the hardest usages of the farm or factory. It will render you greater service than any other rubber belt made. We guarantee it.

See your Dealer.

Any Dealer anywhere can buy "TEST SPECIAL."

WRITE TODAY, giving the R. P. M. and diameter of the driving pulley—also driven pulley and distance between center of same; also give the rated horsepower of your motor or engine, and name kind of machinery you are operating. We will reply immediately giving you our recommendation as to kind of belt to use.

Write today.

New York Belting and Packing Co.

519 Mission Street, San Francisco

HOME OFFICE: NEW YORK

FAIRBANKS, MORSE & CO.
951 First St., Portland, Oregon

FAIRBANKS, MORSE & CO.
550 First Ave. So., Seattle, Wash.

Cement Coated Wire Nails

If your dealer cannot or will not supply you with Nails, we probably can do so.

A. C. RULOFSON CO.
Monadnock Building, San Francisco

MUSICAL
MERCHANDISE

WRITE
US

WE SAVE YOU MONEY!

W. Martius Music House Inc.

1009 First Avenue, Seattle, Washington
Everything Known in Music

SHEET
MUSIC

WRITE
US

years of experimenting with various attachments on a fourteen-inch plow, and the use of much main strength and awkwardness, I conceived the idea that a little force applied to hold the plow in the ground to force the coulter to cut the vines might assist. To accomplish this I attached a riding attachment and a large riding rolling coulter to the walking plow. The latter was placed well forward on the beam with the point of the attachment as far behind

the center of the coulter as possible. The edge of the coulter was kept sharp by frequent grindings. Just previous to plowing the vines are disced down the way the land is to be plowed, as the coulter cuts better when they are in a solid mat. Two men are required for rapid work. One rides and drives, his weight preventing the coulter from riding over the vines, while the second follows and assists the obstinate bunches of vines under the furrow.

Methods of Saving Winter Injured Trees

IN a statement recently made to Hood River growers in regard to methods that should be pursued in handling winter injured trees, Gordon G. Brown, Horticulturist at the Hood River Experiment Station treats the subject in a way that is of value to all growers whose orchards were injured by low temperatures. It is explained that the so-called balance existing between the root system and the top was greatly disturbed by injury to the latter.

"The extent," says Mr. Brown, "to which the top has been injured varies all the way from almost nothing to as high as one hundred per cent. The killing back of so much tissue above ground, however, cannot be in all respects, likened to the removal of a similar amount of wood through the agency of pruning a non-injured tree. Were such the case, the wood growth on trees now making but feeble growth would be tremendous. The remaining tissue is also injured, which explains why a vigorous growth thus far has not resulted.

"It will be well to explain briefly how a tree functions and what lack of balance means. Last year the trees had a large leaf surface which was capable of supplying the requirements of a large root system. The root and top are said to be in balance as evidenced by heavy fruiting and lack of excessive wood growth. During the latter portion of the 1919 growing season the leaf system was manufacturing and storing up plant food for use during the 1920 season. This is the supply now being furnished by the root system, without which present growth would not be possible. Beginning with the formation of the terminal bud, the leaf system will again manufacture and store plant food for next year and the further maintenance of the root system. It is apparent, therefore, that as much leaf surface as can be maintained in vigorous condition should be encouraged this summer. Obviously no pruning which will remove leaves capable of functioning should be done. To do so would mean root starvation and an enfeebled tree.

"The above is not to be construed that no pruning at this season is advised. The removal of dead limbs has certain advantages well worth while. Such limbs are more easily detected by the average pruner now than during winter and can therefore be removed at less expense. Furthermore, on trees with fruit, the tendency for such limbs

is to scratch the fruit and lower its quality. The psychological influence on the grower in being rid of so many "eyesores" is likewise apparent.

"Let the grower decide now whether the tree is worth saving. Do not be influenced alone by the growth above the main crotch. Examine the trunk thoroughly. At a distance it may look fairly normal. Possibly it is girdled half way around. That means a gaping wound which may not heal over for many years or probably never. In the meantime it is subject to heart rot and similar troubles. Regular painting and disinfecting must be done to save such a tree. The writer doubts if it is worth while to save such a tree, especially if it is old. It can be done of course and a fair tree rebuilt, but it will probably never again become a first-class tree. The expense in rebuilding a tree is great in that much labor and time are expended before it comes into full fruiting again. Furthermore, it is doubtful whether it pays to save trees with impaired trunks, especially where a larger portion of one side of the top is dead. Such trees will require great care in rebuilding in order to induce proper shape. Therefore, in deciding whether to save a tree consider

the location and extent of injury, the variety and the time and expense versus what you will have as a reward for your trouble.

"If however, the grower decides to save the tree do not at this time remove anything but dead or dying wood. No matter what shape the tree may have when this is done leave the remainder. Next winter corrective pruning may be attempted, but it is out of place now.

"Care must be exercised to avoid sun-scald where large limbs are removed. This is important. Keep the wounds painted and cover the trunk and main branches with whitewash in order to deflect the sun's rays as much as possible."

Cement Coated Wire Nails

If your dealer cannot or will not supply you with Nails, we probably can do so.

A. C. RULOFSON CO.
Monadnock Building, San Francisco

Nice Bright Western Pine FRUIT BOXES AND CRATES

Good standard grades. Well made. Quick shipments.
Carloads or less. Get our prices.

Western Pine Box Sales Co.
SPOKANE, WASH.

No Orchard or Farm is Complete
Without Our Latest Model

COMMERCIAL SIZE All Purpose Evaporator

Write for Folder

HOME EVAPORATOR CO.
ST. LOUIS, MISSOURI

P. O. Box 817

Central Station

Ridley, Houlding & Co.

COVENT GARDEN, LONDON

WE ARE

Specialists in Apples and Pears

CABLE ADDRESS: BOTANIZING, LONDON

Codes: A. B. C. 5th Edition and Modern Economy

Northwest Fruit Notes from Here and There

OREGON.

The cherry crop at Mosier this year is reported to have been above the average in quantity and of fine quality.

A large tonnage of the Douglas County prune crop is said to have been contracted at 16 cents a pound.

The longest orchard in the world is stated to be that of the Dufur Land and Orchard Company, seven miles from The Dalles. The orchard, which is largely apples, is nine miles in length and occupies 5,000 acres.

A small shipment of Gravenstein apples which arrived on the market in Portland from The Dalles July 15 is said to have broken the record for early fall apples. Veteran fruit dealers said that they had never seen this variety of Oregon apple on the market at this season of the year before.

D. F. Fisher, plant pathologist with the United States Department of Agriculture, who was assigned by the department to make an investigation of winter injury to fruit trees in the various sections of the Willamette Valley, recently stated that orchards in Marion County had made an excellent recovery since he first examined them in February. While some of the varieties of fruit trees that were injured will have to be taken out, the greater part can be saved by careful treatment. Marion County growers were warned by Mr. Fisher that winter-injured wood is subject to heart rot and advised the careful protection of all pruning wounds and cracks in the bark.

Cherry growers in the Willamette Valley sustained a considerable loss due to a rain in July, which fell for the greater part of a week in that section, causing the fruit to split and making it unsalable. Bings and Lamberts were the varieties that suffered the most damage. Some of the canneries continued to accept fruit that was not too badly injured. A large part of the crop had been picked and marketed before the rains came. The prices received by most of the growers was 13 cents per pound. In the Salem district where loganberries are grown extensively the rain is said to have done little damage to this fruit. The average price paid for loganberries in this district this year was 13 cents.

An interesting fact discovered recently by Leroy Childs of the Hood River Experiment Station was that the d'Anjou pear trees in that district were the most frostproof of any of the tree fruits grown in that district. Mr. Childs says that although most of these trees were set in tracts where one would expect the worst frost damage they emerged in better condition than any of the other trees.

According to J. O. Holt, manager of the Eugene Fruit Growers' Association, Lane County will harvest the largest crop of prunes in its history this year. In fact, the crop is expected to be so large that it is feared that the dryers now in existence in that district will not be able to handle it.

The Dalles cherry crop, which was one of the finest this year that has ever been harvested, resulted in highly profitable prices to growers. While many tons of fresh fruit was sold on Eastern markets, the local canneries purchased 500 tons, for which they paid \$300 a ton.

Denney & Co., fruit shippers and packers, have leased the building formerly occupied by the Rogue River Fruit Association at Medford and will conduct their business from the new plant in future. M. E. Root is the local manager in charge of the Denney interests in this district.

Carlot shipments of Hood River strawberries were limited this year to fifty-nine, or only about 60 per cent of the tonnage shipped last year. Continued late cold weather is said to have been the cause of the short crop. The average prices received, however, are reported to be the highest ever known, both for fresh fruit and from the canneries.

The Hood River Apple Growers' Association which has just closed its apple business for the past year announces that its total returns from all apples reaches \$2,686,986.88. It is estimated that this year's output of apples from Hood River will only reach fifty to sixty per cent of last year's tonnage, but that the fruit will be of exceptionally fine quality.

C. E. Stewart, county fruit inspector for Lane County, reports that fire blight has appeared in two orchards in that section in malignant form. Steps have been taken by the county authorities to prevent its spread. Apple growers in Hood River County have also been notified by the local experiment station that this disease has appeared in orchards there in a mild form and instructions have been given for its treatment.

The Juniper Flat country near The Dalles, which for many years has been devoted to wheat raising is now becoming dotted with orchards, berry patches and diversified farms due to the fact that irrigation has been secured. In area the flat contains about 100 square miles.

The location for the model fruit farm which will be established near Albany to demonstrate how to raise fruit and berries desirable for canning it is stated will be chosen in the near future. The farm will be operated by the Puyallup & Sumner Fruit Growers' Association which owns a cannery at Albany.

WASHINGTON

Although the yield of cherries in the Grandview district this year was light it is estimated that it totalled over 170 tons. While the quality is reported very good the size of the fruit was a little below the average.

Information from Clarke County, is to the effect that the prune crop there is expected to exceed that of 1918 when it reached a total of over 13,000,000 pounds. Loss from the June drop this year was very limited. Up to during the early part of July about 500 tons of prunes had been sold at a price of 15 to 16 cents for 30-35s f.o.b. drier. The larger part of the crop however is being handled by the Washington Prune Growers' Association which closed its pool July 20 five days later than the Oregon Growers' Association. The Washington organization is building a large packing plant at Vancouver to handle its tonnage from 2,000 acres of prunes belonging to its members. It is expected that the plant, which is one of the largest and most modern in the Northwest will be completed by September first. The operations of the association are under the management of M. J. Newhouse who has as his assistant Edward J. Bodey.

Wapato is now said to have the largest and most modern dry storage warehouse in the Yakima Valley. The structure which belongs to the Pacific Fruit and Produce Company cost \$70,000 and is 200x155 feet. It is of concrete construction with a storage capacity of six hundred cars. This company maintains forty-three warehouses at different points in the state. John C. Koresky will have charge of the company's business in the Wapato district.

Among the activities of the Yakima Growers' Association is the continuation of their national advertising campaign for the third year. This will consist of the use of color pages in the prominent eastern magazines which are reaching millions of families in the United States. An improvement in the association's cold storage and warehouse facilities, is the erection this summer of a cold storage plant at Kennewick. With this new plant in operation the association will have a combined cold storage capacity of 750 cars.

An improvement in orchard machinery that has been attracting a good deal of attention in the Yakima country is the Fordson-Bean Tractor-Sprayer. The apparatus consists of a specially manufactured bean sprayer which is coupled to the rear of the tractor and obtains its power direct from the crankshaft of the tractor, in this way obtaining a very high pressure. The combined outfit can be turned in a radius of ten feet and the tank section when empty only weighs 950 pounds. It is claimed in sections where it has been demonstrated that the new apparatus has developed a high degree of efficiency and a very material reduction in the cost of spraying. One of its features is that the driver of the tractor can throw the pumps in and out of gear without leaving his seat.

Fire, believed to be incendiary, completely destroyed the storage and packing warehouse of the Entiat Growers' league at Entiat, Wash. The building was a wooden structure 200 by 288 feet in size, built four years ago and owned by the Cooperative Association of Growers connected with Skookum Packers' association. The loss to the building is \$25,000.

Fruit Picker



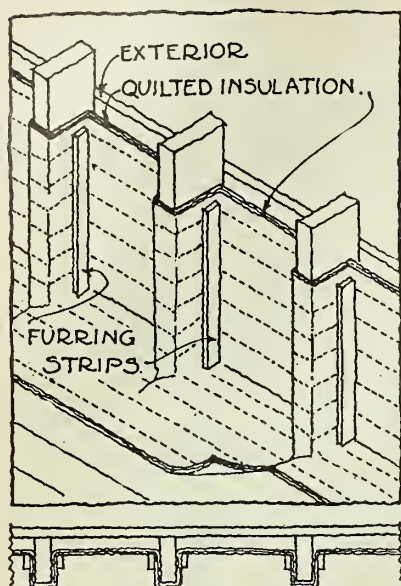
Instead of leaving the best scattered fruit or wasting your time moving ladder from place to place, use the Bastian Pole Picker and save 90% of your time. 8, 10, 12-foot lengths.

Northwest Fence and Wire Works

SOLE MANUFACTURERS

PORTLAND, OREGON

Don't Let Your Apples Freeze!



LINE YOUR PACKING HOUSES
—WITH—

Roberts Quilted Insulating Material

It is made of two layers of extra heavy building paper with a thick filling of flax tow, stitched like a quilt, and comes in rolls 36 inches wide. Easy to apply, just nail it on with furring strips, and it will form a thorough protection from freezing.

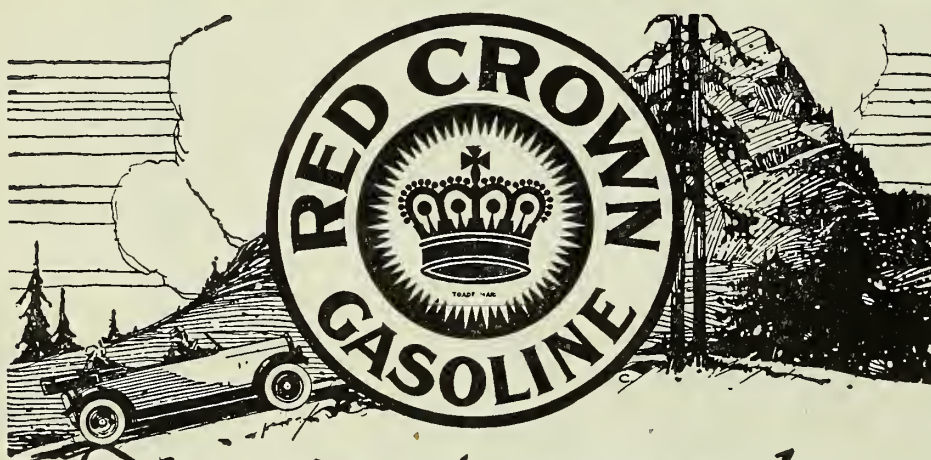
It Keeps Out the Cold and Frost

Shipped in rolls containing 250 square feet.
Weight 45 pounds.

Special Price per roll **\$4.65**
Freight prepaid

P. L. CHERRY CO., Building Materials

271 Hawthorne Avenue, Portland, Oregon



The utmost power value

Pure throughout, dependable always, Red Crown gasoline gives the utmost power-value. It is made to meet the requirements of your engine. Look for the "Red Crown" sign before you fill.

STANDARD OIL COMPANY
(California)

The Gasoline of Quality

How to Save Your Fruits at Ripening Time

There is no process known equal to canning and no better sellers than canned fruits and vegetables. We build canning outfits and plants to meet the requirements of the small and large growers—Hand and Belt Power Double Seamers for sealing sanitary cans. Write for Catalog C, Dept. T.

Henninger & Ayes Manufacturing Co.

If it's used in canning, we sell it.

Portland, Oregon, U. S. A.

and to the contents, \$50,000, fully covered by insurance.

The Yakima Valley Fruit Grower's Association has announced the closing of its 1919 Winesap pool. According to the records, 200,223 boxes were shipped bringing a net return of \$2.06 per box to members.

Frost proof apple warehouses at Grant Orchards, the Soap Lake station of the Great Northern Railway, 120 miles west of Spokane, and at Dalton, 40 miles east of this city, are announced by Charles J. Webb of the Spokane Fruit Growers' Company. Each will be 100x50 feet, with the second story for packing purposes and a receiving shed, fifty by fifty feet at one end. The storage capacity will be 35,000 boxes of apples, or forty carloads.

At Meyers Falls, residents have decided to erect a frost-proof warehouse fifty by one hundred feet.

Yakima cherry growers are now beginning to check upon the season's profits and find that, though the crop was light, higher prices more than made up for lack of quantity. Many growers made over \$1,000 an acre.

W. W. Scott, of Lower Naches, got \$3,000 gross for cherries from about 200 trees, which were planted on less than two acres; John Hamberg got \$1365 an acre from two acres of Bings. He reports the record of 17 cents a pound for his fruit. Lee Booth, Nob Hill, from four acres of comparatively young trees \$1,385.

The first apple shipment from the lower Yakima Valley was made by the Grandview Fruit & Storage Company. The apples were grown by S. C. Loop.

The Spokane Valley Growers' union will begin work at once on a \$50,000 addition which will double the capacity of the plant at Opportunity and make it possible to handle 300,000 boxes of apples in 60 days this fall, according to Edward Pierce, manager.

Spokane business men and others connected with the cider making industry there are being interested in the establishment of a plant near the city for manufacturing apple cider by a new vacuum process of condensing recently patented and put in operation. The process is said to be a big advance over the methods heretofore used in this industry. O. H. Feilberg of the Spokane Cider Company, is chiefly interested in the new project and states that the company, when formed, will build a plant to cost \$25,000 for the building and machinery. A dryer for the pomace will be installed in the plant and the by-product sold for cattle feed and the peels and cores for jelly-making.

A fruit warehouse, costing \$50,000, will be erected at Fairfield, Wash., by the Palouse Fruit Growers' corporation, according to J. R. Wilson, treasurer and manager.

From reports of individual growers it is thought that unless something unforeseen happens at least 300,000 boxes will be harvested in the Deer Park orchard section northwest of Spokane. Evidence is clear, it is stated, that smudging saved the crop. While there are a few isolated instances of a fair crop in the unsmudged areas, there will be nothing like a full yield. In the sections where the smoke screen was resorted to the trees are loaded with fruit.

IDAHO.

Ninety per cent of the cherry crop in the Emmett section is signed up in the Emmett Cherry Growers' association, which was organized this season under the auspices of the Gem county farm bureau.

Yields from two Ada County fields treated with sulphur and land plaster have been measured and a substantial increase in crops was reported. A field treated with land plaster showed a yield of 10.69 tons of green hay, while a similar field, untreated, yielded only 6.76 tons. Treatment with sulphur resulted in a yield of 10.37 tons, as compared with 8.36 on untreated land.

Cement Coated Wire Nails

If your dealer cannot or will not supply you with Nails, we probably can do so.

A. C. RULOFSON CO.
Monadnock Building, San Francisco

Several residents of the Lewiston Orchards community in Nez Perce County have used humus-making crops this season. The best of these is that of T. B. Gano, which consists of 10 acres of Bengal field peas sowed at the rate of about 100 pounds to the acre. It is expected that a considerable acreage of hairy vetch will be sown this fall for a cover crop.

The Idaho prune crop is reported to give promise of being the largest in the history of the state.

What They Are Doing in California

The prices fixed for canning pears by the California Pear Growers' Association for this year are \$100 per ton for first grade and \$85 per ton for second grade fruit. These prices are \$15 per ton higher than those of last year. A short crop generally throughout the Coast region is given as the cause for the increase in prices.

Although plums, apricots and prunes were hurt in some localities in California by recent hot weather the damage to these crops as a whole is said to have been slight. Raisin and table grapes were more seriously affected.

A car of early peaches and plums was recently sold in the East for \$4,107 gross. This is said to be the highest price ever paid for these varieties of fruits to California growers.

The Sunsweet Standard, the official organ of the California Prune & Apricot Growers Association says that an opinion was reached recently at a meeting of the board of directors that a fair price for drying prunes will be \$12 per green ton and for apricots \$21 per green ton, together with the pits. These prices are made to establish a basis for those who dry these fruits for others.

On account of the fact that oranges in some sections of California are dropping heavily it is announced that it will be several weeks before an accurate forecast of the new crop can be given. The drop has continued later than usual and is spotted, being much heavier in some districts than others.

The Southern Pacific is urging California fruit shippers to load cars to the maximum. The company states that the cars will stand a considerably heavier load than is now being placed in them although the tonnage has been increased by more than two tons per car. By this action and greater promptness in loading and unloading it is hoped to give shippers a much better service.

Apricot growers who are members of the California Prune and Apricot Growers' Inc., the statewide cooperative selling association which claims to market 75 per cent of the prunes and apricots produced in California, will be paid from 18 cents to 33 cents a pound for their 1920 crop of dried apricots, according to prices recently named by the board of directors of the association. Though the tremendous export demand, which so strongly influenced last year's high prices has completely collapsed, according to H. G. Coykendall, general manager of the association, the association has been able to name a slightly higher average price for this year's dried apricots than last year.

Bits About Fruit, Fruitmen and Fruitgrowing

An apple crop report on the state of Washington, compiled by G. S. Ray of Spokane, agricultural statistician of the bureau of crop estimates, says that dropping from a condition of 85 per cent of normal on June 1 to 70 per cent of normal on July 1, the apple crop of Washington promises to be 15,217,000 bushels, as compared with the June 1 forecast of 17,056,000 bushels and the 1919 production of 19,136,000 bushels.

This year the United States is expected to produce 200,421,000 bushels of apples, based on July 1 conditions, while last year's crop totaled 144,429,000 bushels. The average condition of apples for the entire country dropped from 79.3 per cent of normal on June 1 to 70.7 per cent on July 1.

Fruit growers who have motor trucks or who are intending purchasing will be interested in the announcement that the International Motor Truck has just secured a site for like our Winter Nelis in every way—is very

the erection of the largest motor truck plant in the world. The site of the new plant will be located at Fort Wayne, Indiana, and comprises 140 acres of land. The buildings of the new plant, it is stated will embody the improvements of every important modern automobile and motor truck plant in the United States. The company says that in doing this that it plans frankly to take advantage of other people's experience in building for manufacture on a large scale, with the motive in view of manufacturing the best truck in the world.

E. F. Benson, commissioner of the Department of Agriculture for the state of Washington, who recently visited the orchards in New Zealand in a letter to the agricultural bulletin says:

"Thirty-seven thousand acres now in fruit, with only one million people here, means that much will be exported, especially as thousands of acres of new orchards are being planted. Some of the fruit will compete with ours everywhere. I never tasted better Delicious apples than those grown in Hawkes Bay district and we are told that is not the best fruit district in the Dominion. In the Canterbury district we had Comice pears that should top any market in the world. The Winter Cole—much

HIGHEST PRICE FOR
HAND PICKED



With this CONTINUOUS Fruit Picker man or boy can pick 30 to 35 barrels daily without TOUCHING or BRUISING one apple. Spout is 5 muslin, 18 feet long. Basket and Stem Cutting or Separator of 10 gauge wire. Price \$2.50. 2 poles, 6 feet long, connected pipe stem, Price \$1.50. AGENTS WANTED.

M. L. LISOWSKI, Cranford, N. J.

J. & H. GOODWIN, LTD.

Apple Exporters

Headquarters in United States
60 State Street
Boston, Massachusetts

*The Largest Handlers of American Apples
in English Markets*

You can send your apples direct from the United States into the industrial centers of England. The same organization (J. & H. Goodwin, Ltd., throughout) which ships your fruit from the U. S. A., sells and distributes in London, Liverpool, Manchester and Hull, and on the European Continent.

This means quick handling, considerable economies and the fruit being sold in the freshest possible condition, which means greater returns.

For dependable export information write or wire us at 60 State St., Boston, Mass. or 97 Warren St., New York City.

good, too. The Jonathan apples are most in evidence now. We think the flavor not quite equal to ours but it may well be that from some other district they may fully equal our best. They have all the pests we have and not as cold winters or as hot summers to help fight them, but the best skill is being used in mastering all their horticultural difficulties."

According to English apple exporters who have looked the situation over the market for American apples in Great Britain this year should show considerable improvement. Representatives of several of these firms who have been on the Coast express the opinion that the high prices which are obtained for American fruit in England will result in marketing

a greater quantity of better quality fruit there leaving the inferior stuff to be marketed at home.

Fearing an unprecedented car shortage apple growers in the east are reported to be taking steps to market a good deal of their fruit by motor truck lines. In many of these sections where the hauls are comparatively short it is believed that the ship by truck movement will work out very successfully.

"Yours for Real Tobacco"

says the Good Judge



Men are getting away from the big chew idea. They find more satisfaction in a little of the Real Tobacco Chew than they ever got from a big chew of the ordinary kind.

Costs you less, too—the full, rich tobacco taste lasts so much longer.

Any man who uses the Real Tobacco Chew will tell you that.

Put up in two styles

RIGHT CUT is a short-cut tobacco

W-B CUT is a long fine-cut tobacco

Weyman-Bruce Company, 1107 Broadway, New York City

Cannery Notes

The Oregon Growers' Cooperative Association recently acquired possession of the cannery and packing plant located at Sutherlin. The plant is a large one and in addition to the cannery is equipped with a prune drying and packing outfit, a juice plant and a lime-sulphur manufacturing plant. The association is also building driers and packing plants at Carlton, Forest Grove, Riddle, Myrtle Creek and Sheridan. At Eugene where the plant of the Eugene Fruit Growers Association is located which is affiliated with the Oregon Growers' Association, the Eugene establishment has been greatly enlarged and is now one of the most complete in the Northwest.

The cannery of the Montesano Packing Company was opened recently for the season. The establishment expects to put up 4,000 cases of beans this year.

A cherry grower living at The Dalles, Oregon is reported to have marketed one motor truck load of cherries at a cannery there this year for which he received \$900.

The Silverton Canning Company, of Silverton, Oregon, is ready for operation. The plant of the company is a new one and is equipped to handle all kinds of fruits.

The Hillsboro Canning Company, of Hillsboro, Oregon, which has put its establishment into running condition at a cost of \$150,000 now has a plant that covers a space of ground 368 by 80 feet. The plant is equipped to handle a very large tonnage and expects to put up 30,000 cases of fruits this year.

The American Can Company has purchased a large building site in the manufacturing district of Portland, Oregon, and is preparing to erect a \$1,500,000 factory in that city. The building will be 89 feet wide by over 400 feet long, three stories high and will be constructed of reinforced concrete. The erection of the plant in Portland is due to the heavy demand for cans for canning purposes that has developed in the Northwest during the past two years.

Two new canneries in Skagit County, Washington, began operating this month. These are the Burlington Cannery Company, at Burlington, and the Skagit Canning Company at Sedro Wooley. A general line of fruits and berries will be canned by both and the cannery at Sedro Wooley expects to utilize both beets and string beans in addition. Both plants have gone to considerable expense to have their equipments modern in every detail. In addition to the above, the W. H. Pride Company, of Bellingham, and the Everett Fruit Products Company, of Everett, Washington, expect to buy considerable fruit in Skagit County and ship to their respective canneries.

That the inspection work recently started by the National Canners Association will be a great thing, not only for the canning industry in Oregon, but also for the housewives, is the opinion of Ernest H. Weigand, of the horticultural products department of the Oregon Agricultural College, who was recently appointed director of the inspection service of the association, in Oregon. A preliminary survey of 10 Oregon canneries has already been made under the direction of Professor Weigand—those of Newberg, McMinnville, Spring Brook, Gresham, Falls City, Lebanon, Junction City, Eugene Fruit Growers' Association, Creswell, and Roseburg. The inspection is entirely voluntary on the part of the canneries which pay a certain fee per case for all cases packed. These canneries agree to live up to the rules and regulations of the inspection service, according to Professor Weigand. Eventually daily inspection will be made, adequate force being employed to handle the work. All fruit received at the plant will be inspected and the entire process of canning observed by the inspectors.



Growers' and Packers' Equipment

We Manufacture:

Ladders
Box Presses
Packing Chairs
Box-Making Benches
Automatic Elevators
Gravity and Power Conveyors
Potato Graders and Sizers
Price Fruit Sorters and Sizers
Nelson Fruit Sorters and Sizers

And All
Kinds of
Special
Equipment

Price "Price Products"

Before You Buy Others

We maintain a consulting department which will be very glad to advise with you in planning the installation of equipment for your packing house or warehouse.

Illustrated booklet and price list on request.

PRICE MANUFACTURING CO., Inc.
Yakima, Washington



Make Every Minute Pay Dividends

DURING these days of short working hours, high wages and unsettled labor conditions, every hour saved for essential work is money in your pocket. Every hour you spend on the road between your farm and town represents unproductive time. During your busy season someone is getting high wages for this time, or you personally are spending valuable time. Make every minute pay dividends. Reduce the number of hours spent on the road and increase the hours of productive farm work.

You can haul your farm products to town with an *International Motor Truck* and haul supplies back to the

farm in about one-fourth of the time that would be required with a team and wagon—a road saving of 300%. Thereby you save, during the year, many hours for necessary farm work—hours and minutes that total into days. You save money in wages, or at least make the high wages that you are paying someone pay you greater returns.

International Motor Trucks are made in nine sizes, from $\frac{3}{4}$ ton to $3\frac{1}{2}$ ton—a size and style for every hauling requirement. A letter or post-card to the address below will bring complete information descriptive of these low-cost hauling units that make every minute pay dividends.

INTERNATIONAL HARVESTER COMPANY OF AMERICA

(INCORPORATED)
 Billings, Mont. Cheyenne, Wyo. Denver, Colo. Helena, Mon.
 Los Angeles, Cal. Portland, Ore. Salt Lake City, Utah
 San Francisco, Cal. Spokane, Wash.



Classified Advertisements

RATE, 4 CENTS PER WORD

NURSERY STOCK.**ITALIAN PRUNE TREES.**

Cleaning up at wholesale price. State quantity and grades wanted. Don't delay. Only few more thousand to offer. Grafted walnuts, filberts, fruit trees, loganberries, raspberries, rhubarb, etc.

LAFAYETTE NURSERY CO.,
Lafayette, Oregon.

ORIENTAL FLOWERING PLANT—Japanese Fire flowering plant, beautiful ornamental foliage, bright red flowers, imported by grower, 10c package postpaid. J. A. Bean, East Seattle, Washington.

MISCELLANEOUS.**CONSULTING HORTICULTURIST**

Professor W. S. Thornber, formerly head of the Department of Horticulture and Landscape Gardening and later director of Extension Service of the State College of Washington, will advise with fruit growers upon all horticultural problems. If your orchard has not been a financial success and you wish to determine its possibilities or you wish to improve your orchard, reduce your losses and increase your returns, I will assist you in working out your problem. Write for terms. W. S. Thornber, Lewiston, Idaho.

THE VIRGINIA FRUIT SIZER—Make it yourself for twenty dollars. Now used by colleges and railroads for educational work. Simple, durable, accurate. Blueprints, packing pamphlet and construction booklet for five dollars. Growers say best yet invented. Money back if dissatisfied. Sizes apples, pears, peaches, oranges. G. C. Starcher, Auburn, Alabama.

TRESPASS SIGNS.

Don't allow trespassers to destroy your property. Our big waterproof and sunproof "No Trespassing" signs will keep out trespassers. Send \$1 for six signs, size 11x14 inches. Twelve for \$1.75. Sent postpaid. Out West Supply Company, Portland, Oregon.

PRACTICAL UP-TO-DATE ORCHARDIST, twenty years' extensive experience in irrigated Northwest, most efficient workman, wants position with some large orchard company, season 1921, must be convenient to good school. Address B, care Better Fruit.

FARMS FOR SALE.**A GREAT BARGAIN**

Mira-Monte Orchards; 80 acres; 10 acres in 11-year-old Delicious and King David apples. 4-room bungalow, barn, fine well, tank tower and pumping plant; 6 miles north Lyle, Washington; good road; magnificent view. Estimated crop, 2500 boxes. Price \$10,000. Address owner, P. S. Malcolm 214 Failing Bldg., Portland, Oregon.

HOOD RIVER HOMES

Orchard properties at reasonable prices. Strawberry and farm land. Choice small homesite tracts. Excellent city residences. Famous Hood River Valley—the home of attractive homes. Hood River Abstract & Investment Co., Hood River, Oregon.

FOR SALE—Ten and one-half acres of commercial orchard, lots 9 and 10, block 57, Lewiston Orchards. Seven acres in seven-year old apple trees, selected commercial varieties; three and one-half acres in cherries. In good condition; ideally situated near paved road; centralized school, church, and six miles from Lewiston, Idaho. Pipe line irrigation, fully equipped. \$8500. Discount for cash. David Olson, Kent, Ohio.

CUT-OVER LANDS.

23 miles north of Spokane, rich bottom lands, good for dairying and general farming, no irrigation, plenty of running water, free lumber, 10 years' time, 6 per cent. Call or write Deer Park Lumber Company, Deer Park, Washington, or 109 Stevens Streets, Spokane, Washington.

CUT-OVER AND DEVELOPED LANDS, 15 to 25 miles N. E. Spokane; extra good soil; spring brooks; grows grain, vegetables, hay, fruits; several developed ranches; few stock ranches; \$10 to \$20 acre. Ten years time, 6 per cent interest. Free lumber. Write owners for free book. Edwards & Bradford Lumber Company, Elk, Washington.

FOR SALE—27-acre Idaho apple orchard, 7 years old; alfalfa between rows; water right. \$500 per acre. Write Box 694, Weiser, Idaho.

**CONSULTING
HORTICULTURIST****PROFESSOR W. S. THORNBUR***Formerly*

HEAD OF THE DEPARTMENT OF HORTICULTURE
AND LANDSCAPE GARDENING

Later

DIRECTOR OF THE EXTENSION SERVICE
OF THE
STATE COLLEGE OF WASHINGTON

WILL ADVISE with fruit-growers upon all horticultural problems, including selection and preparation of orchard lands; propagation and care of nursery stock; planting and care of young orchards and small fruit plantations; the control of codling moth, San Jose scale, blight and other orchard pests; the preparation of lime-sulphur at home and the mixing of other sprays; economical orchard management; the irrigation and fertilization of orchard lands; the use of cover-crops and grass mulches; the pruning of fruit trees, shade trees, shrubs, bushes and vines; the renovation of old or neglected orchards, top-working or replacing of poor or unprofitable trees, and the examining and the working out of practical management plans for large orchards and orchard companies.

If your orchard has not been a financial success, and you wish to determine its possibilities or you wish to improve your orchard, reduce your losses and increase your returns I will assist you in working out your problem.

WRITE FOR TERMS

W. S. THORNBUR
LEWISTON, IDAHO

SALESMEN WANTED.

MEN with proven ability capable of selling a line of high grade nursery stock on a commission contract. Weekly cash advance. Splendid territory may be had by answering immediately.


SALEM NURSERIES

427 Oregon Building

Salem, Oregon

ORCHARD.

COMPLETELY equipped superior orchard property for sale in Southeastern Pennsylvania. Sixty-three acres in bearing peach and apple. Address Owners, care Better Fruit Publishing Company, Portland, Oregon.



Kills prairie dogs, ground hogs, ground squirrels, pocket gophers. Saves alfalfa. Experimental stations approve. 1000 tablets P. P. \$1.50. Warranted. Ask your druggist or send direct. Booklet Free. Address

FT. DODGE CHEMICAL CO., Ft. Dodge, Iowa

Cement Coated Wire Nails

If your dealer cannot or will not supply you with Nails, we probably can do so.

A. C. RULOFSON CO.

Monadnock Building, San Francisco

TREES AND SHRUBS

Fruit trees budded from bearing orchards. Apple, Pear, Cherry, Peach, Plum, Prune, Apricot, Quince, Grape Vines, Shrubbery, Plants, Raspberries, Blackberries, Logans, Dewberries, Asparagus, Rhubarb, Flowering Shrubs, Roses, Vines, Hedge, Nut and Shade Trees. Carriage paid. Satisfaction guaranteed.

WASHINGTON NURSERY CO.

Toppenish, Washington.

Salesmen everywhere. More wanted.

THE WORLD-
OUR ORCHARD

STEINHARDT & KELLY

NEW YORK

UNQUESTIONABLY THE
MOST IMPORTANT FACTOR
IN THE DISTRIBUTION OF
THE COUNTRY'S FANCY
APPLES
AND OTHER FRUITS

OUR MARKET-
THE WORLD



*Easy going
regular track,
the CLETRAC
way.*



Increase Production

This sturdy tank-type tractor has shown thousands of ranchers the country over the way to bigger and more economical production.

Powerful, rugged and sure footed, the Cletrac used alone or in fleets is the ideal tractor for all purposes. It rides easily upon its own endless tracks over soft, sticky or hilly ground—goes anywhere. Does not pack the soil, "dig in" or form hard pan. The Cletrac turns short too, gets the corners and swings back to the furrow quickly.

The Cletrac never tires. Works seven days a week—24 hours a day if necessary and replaces six to eight horses.

The booklet "Selecting Your Tractor" tells you more about Cletrac usefulness and adaptability. Write for it today—it's free.

Pacific Coast
Sales Offices:

LOS ANGELES, CAL.
SAN FRANCISCO, CAL.
SPOKANE, WASH.

The Cleveland Tractor Co.

19145 EUCLID AVENUE

CLEVELAND
OHIO

Largest producers
of Tank Type
Tractors
in the world.

One of more than 1,200 CLETRAC dealers with repair stocks is near you.